

Meadow Pointe Community Development District

Board of Supervisors

Michael Smith, Chairman
Alicia Willis, Vice-Chairman
Alan Sourk, Assistant Secretary
Nathaniel Kirkland, Assistant Secretary

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David Wenck, District Manager
Kathryn "KC" Hopkinson, District Counsel
Tonja Stewart, District Engineer
Keith Fisk, Operations Manager

Regular Meeting Agenda

Thursday, July 20, 2023, 7:00 P.M.

Meeting URL: <https://us06web.zoom.us/j/81341763227>

Meeting ID: 813 4176 3227

If you do not have a way to join Zoom via a device connected to the internet you can also call into the meeting **Dial In (305) 224-1968**

A hybrid meeting procedure using media technology communications to allow audience members to attend via ZOOM.

Regular Meeting

1. Call to Order and Roll Call
2. Pledge of Allegiance
3. Audience Comments (3) Minute Time Limit
4. Consent Agenda
 - A. Approval of the Minutes of the June 15, 2023 Meeting
 - B. Acceptance of June 2023 Financials
5. Deed Restriction and Architectural Review Matters
6. Operations Matters
7. Community Council Update
8. District Manager
 - A. Discussion of the Approved, Modified Tentative FY 2024 Budget
 - B. Waste Pickup Solicitation of Proposals
 - i. Waste Pro of Florida
 - ii. Coastal Waste & Recycling
 - iii. Waste Connections
 - C. Investment Recommendations
9. Supervisor Comments
10. Audience Comments (3 minute time limit)
11. Adjournment.

Note: The next regular meeting and public hearing on the adoption of the FY2024 budget is scheduled for August 17, 2023

Meeting Location: 28245 County Line Road Wesley Chapel, FL 33544

**MINUTES OF MEETING
MEADOW POINTE
COMMUNITY DEVELOPMENT DISTRICT**

The regular meeting of the Board of Supervisors of the Meadow Pointe Community Development District was held Thursday, June 15, 2023 at 7:00 p.m. at the Meadow Pointe Community Park, Clubhouse A 28245 County Line Road Wesley Chapel, FL 33544, and residents attended via Zoom at <https://us06web.zoom.us/j/82967680453?> and Meeting ID: 829 6768 0453

Present and constituting a quorum were:

Michael Smith	Chairman
Alicia Willis	Vice Chair
Alan Sourk	Assistant Secretary
Nathaniel Kirkland	Assistant Secretary

Also present:

David Wenck	District Manager
Keith Fisk	Operations Manager

Residents

The following is a summary of the discussions and actions taken at the June 15, 2023 Board of Supervisors meeting.

FIRST ORDER OF BUSINESS

Call to Order and Roll Call

The meeting was called to order and a quorum was established.

SECOND ORDER OF BUSINESS

Pledge of Allegiance

The Pledge of Allegiance was recited.

District Counsel stated she is working on a draft for the Board to review regarding the Deed Restrictions. She also noted all of the Demand Letters have gone out as of today via certified mail.

THIRD ORDER OF BUSINESS

Audience Comments

Ms. Abrams inquired about the pebbles at the intersection of Aronwood and Bruce B. Downs.

Mr. Fisk responded the County has swept the area.

FOURTH ORDER OF BUSINESS

Consent Agenda

A. Approval of the Minutes of the May 18, 2023 Meeting

B. Acceptance of May 2023 Financials

On MOTION by Ms. Willis seconded by Mr. Kirkland with all in favor the consent agenda was accepted. 4-0

FIFTH ORDER OF BUSINESS

Old Business

A. Discussion of Waste Pickup RFP

- Mr. Wenck updated the Board on this item.

• **SIXTH ORDER OF BUSINESS Deed Restriction and Architectural Review Matters**

On MOTION by Mr. Smith seconded by Mr. Kirkland with all in favor directing District Counsel to send cease and desist letters out for 28602 Trail Grass and 29651 Birds Eye was approved. 4-0

- The Board will be putting together an Advisory Group headed by one Board Member to review Deed Restriction Changes.

SEVENTH ORDER OF BUSINESS

Operations Matters

- Mr. Fisk commented on the following:

Blue Water Aquatics, Cooking Outdoors Proposal, and an estimate from Complete It.

On MOTION by Mr. Smith seconded by Ms. Willis with all in favor the proposal from Blue Water for Pond 37 in the amount of not to exceed \$1,770 was approved. 4-0

On MOTION by Ms. Willis seconded by Mr. Smith with all in favor the proposal from Cooking Outdoors in the amount of not to exceed \$13,000 was approved. 4-0

On MOTION by Mr. Smith seconded by Mr. Kirkland with all in favor the proposal from Complete IT for replacement of malfunctioning camera in the amount of not to exceed \$1,510 was approved. 4-0

- A discussion ensued regarding installation of a basketball court.
- Moving the existing gym was also discussed.

EIGHTH ORDER OF BUSINESS

Community Council Update

Nothing to report.

NINTH ORDER OF BUSINESS

District Manager

A. Investment Recommendation

B. Discussion of the Approved Modified Tentative FY 2024 Budget

Nothing to report.

TENTH ORDER OF BUSINESS

New Business

The Trooper's Report was briefly discussed.

ELEVENTH ORDER OF BUSINESS

Supervisor Comments

No additional comments.

TWELFTH ORDER OF BUSINESS

Audience Comments

An audience member commented on the basketball court and parking on the street.

THIRTEENTH ORDER OF BUSINESS

Adjournment

There being no further business to discuss, the meeting adjourned.

Meadow Pointe

Community Development District

Notes to the Financial Statements

Financial Overview / Highlights

- ▶ Total revenues are currently at 102.34% of the annual budget. 99.96% of special assessments have been collected through June.

- ▶ Total expenditures are at approximately 61.57% of the annual budget.

Variance Analysis

Account Name	YTD Actual	Annual Budget	% of Budget	Explanation
Expenditures - General Fund				
<i>Administrative</i>				
ProfServ-Mgmt Consulting Serv	\$49,087	\$64,483	76%	Budget includes monthly management fee and annual fee for assessment roll preparation.
Web Hosting/Email services	\$1,553	\$1,553	0%	Annual Website Services for FY2023.
Insurance-General Liability	\$32,204	\$35,364	91%	EGIS Insurance premium has been paid for FY2023.
Annual District Filing Fee	\$175	\$175	100%	Annual Filing for FY 2023.
<i>Field</i>				
Contracts-Landscape Consultants	\$5,040	\$6,720	75%	All payments to OLM for landscape inspections.
R&M-Lake	\$20,090	\$27,500	73%	All payments for monthly lake maintenance and repairs.
R&M-Landscape Renovations	\$37,100	\$20,000	186%	All payments to Greenview Landscaping for renovations, removal of Liriope, level dirt and install SOD/flowers.
R&M-Mulch	\$14,850	\$13,000	114%	Greenview Landscaping for mulch installation.
R&M-Trees	\$13,750	\$15,000	92%	Brightview Landscape Services for tree removal.
<i>Parks and Recreation</i>				
ProfServ-Pool Maintenance	\$27,549	\$30,000	92%	Pavers Rescue repair pool and shower areas - \$11,418, Triangle Pool Service installed motor - \$3,356, Aqua Worx annual maintenance - \$9,500.
Communication - Telephone	\$4,106	\$6,000	68%	Spectrum and Verizon monthly charges.
R&M-General	\$20,562	\$38,200	54%	Includes Cookin' Outdoors outdoor kitchen - \$13,000, miscellaneous repair and maintenance items.
Op Supplies - General	\$37,391	\$36,287	103%	Includes pool chemicals - \$5,070, security detail - \$2,320, holiday gifts for employees - \$1,200, cleaning supplies and misc expenses.

The notes are intended to provide additional information helpful when reviewing the financial statements.

Balance Sheet
June 30, 2023

ACCOUNT DESCRIPTION	GENERAL FUND	RESIDENTIAL SERVICES FUND	TOTAL
<u>ASSETS</u>			
Cash - Checking Account	\$ 341,225	\$ -	\$ 341,225
Cash On Hand/Petty Cash	300	-	300
Due From Other Funds	-	210,540	210,540
Investments:			
Money Market Account	1,376,565	-	1,376,565
Prepaid Items	571	-	571
Utility Deposits - TECO	18,775	-	18,775
TOTAL ASSETS	\$ 1,737,436	\$ 210,540	\$ 1,947,976
<u>LIABILITIES</u>			
Accounts Payable	\$ 37,225	\$ 13,297	\$ 50,522
Accrued Expenses	15,450	-	15,450
Sales Tax Payable	151	-	151
Deposits	600	-	600
Due To Other Funds	210,540	-	210,540
TOTAL LIABILITIES	263,966	13,297	277,263
<u>FUND BALANCES</u>			
Nonspendable:			
Prepaid Items	571	-	571
Deposits	18,775	-	18,775
Assigned to:			
Operating Reserves	262,932	43,679	306,611
Unassigned:	1,191,192	153,564	1,344,756
TOTAL FUND BALANCES	\$ 1,473,470	\$ 197,243	\$ 1,670,713
TOTAL LIABILITIES & FUND BALANCES	\$ 1,737,436	\$ 210,540	\$ 1,947,976

Statement of Revenues, Expenditures and Changes in Fund Balances
For the Period Ending June 30, 2023

ACCOUNT DESCRIPTION	ANNUAL ADOPTED BUDGET	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	VARIANCE (\$) FAV(UNFAV)	YTD ACTUAL AS A % OF ADOPTED BUD
<u>REVENUES</u>					
Interest - Investments	\$ 2,500	\$ 1,875	\$ 18,454	\$ 16,579	738.16%
Interest - Tax Collector	-	-	804	804	0.00%
Special Assmnts- Tax Collector	1,427,125	1,427,125	1,426,575	(550)	99.96%
Special Assmnts- Discounts	(57,085)	(57,085)	(54,754)	2,331	95.92%
Other Miscellaneous Revenues	5,500	4,125	3,781	(344)	68.75%
Access Cards	1,000	750	3,454	2,704	345.40%
Amenities Revenue	-	-	12,954	12,954	0.00%
TOTAL REVENUES	1,379,040	1,376,790	1,411,268	34,478	102.34%
<u>EXPENDITURES</u>					
<u>Administration</u>					
P/R-Board of Supervisors	12,000	9,000	10,700	(1,700)	89.17%
FICA Taxes	918	689	520	169	56.64%
ProfServ-Engineering	10,000	7,500	329	7,171	3.29%
ProfServ-Legal Services	10,000	7,500	8,356	(856)	83.56%
ProfServ-Mgmt Consulting	64,483	48,362	49,087	(725)	76.12%
ProfServ-Property Appraiser	150	150	150	-	100.00%
ProfServ-Recording Secretary	1,500	1,125	-	1,125	0.00%
Auditing Services	5,200	5,200	4,245	955	81.63%
Website Hosting/Email services	1,553	1,553	1,553	-	100.00%
Postage and Freight	2,000	1,500	1,470	30	73.50%
Insurance - General Liability	35,364	35,364	32,204	3,160	91.06%
Printing and Binding	1,500	1,125	2	1,123	0.13%
Legal Advertising	1,100	825	-	825	0.00%
Miscellaneous Services	100	75	89	(14)	89.00%
Misc-Assessment Collection Cost	28,543	28,543	27,442	1,101	96.14%
Misc-Taxes	3,300	3,300	2,298	1,002	69.64%
Annual District Filing Fee	175	175	175	-	100.00%
Total Administration	177,886	151,986	138,620	13,366	77.93%
<u>Field</u>					
Contracts-Security Services	1,600	1,200	-	1,200	0.00%
Contracts-Landscape	158,421	118,816	117,615	1,201	74.24%
Contracts-Landscape Consultant	6,720	5,040	5,040	-	75.00%
Utility - General	20,000	15,000	10,637	4,363	53.19%
R&M-General	36,000	27,000	16,569	10,431	46.03%
R&M-Irrigation	10,000	7,500	1,950	5,550	19.50%
R&M-Lake	27,500	20,625	20,090	535	73.05%
R&M-Landscape Renovations	20,000	15,000	37,100	(22,100)	185.50%
R&M-Mulch	13,000	9,750	14,850	(5,100)	114.23%
R&M-Sidewalks	10,000	7,500	-	7,500	0.00%
R&M-Trees	15,000	11,250	13,750	(2,500)	91.67%
Cap Outlay-Machinery and Equip	5,000	3,750	-	3,750	0.00%
Total Field	323,241	242,431	237,601	4,830	73.51%

Statement of Revenues, Expenditures and Changes in Fund Balances
For the Period Ending June 30, 2023

ACCOUNT DESCRIPTION	ANNUAL ADOPTED BUDGET	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	VARIANCE (\$) FAV(UNFAV)	YTD ACTUAL AS A % OF ADOPTED BUD
<u>Road and Street Facilities</u>					
Electricity - Streetlights	162,314	121,735	136,245	(14,510)	83.94%
Total Road and Street Facilities	162,314	121,735	136,245	(14,510)	83.94%
<u>Parks and Recreation</u>					
Payroll-Salaries	270,000	202,500	185,029	17,471	68.53%
Payroll-Benefits	4,500	3,375	-	3,375	0.00%
FICA Taxes	20,655	15,491	14,439	1,052	69.91%
Life and Health Insurance	9,000	6,750	1,223	5,527	13.59%
Workers' Compensation	8,611	6,458	4,098	2,360	47.59%
ProfServ-Pool Maintenance	30,000	22,500	27,549	(5,049)	91.83%
Contracts-Pest Control	1,113	835	-	835	0.00%
Communication - Telephone	6,000	4,500	4,106	394	68.43%
Utility - General	40,000	30,000	31,552	(1,552)	78.88%
R&M-General	38,200	28,650	20,562	8,088	53.83%
R&M-Mulch	5,000	3,750	-	3,750	0.00%
R&M-Fitness Equipment	1,800	1,350	1,200	150	66.67%
Holiday Decoration	13,000	9,750	6,926	2,824	53.28%
Misc-News Letters	7,500	5,625	-	5,625	0.00%
Special Events	5,000	3,750	2,530	1,220	50.60%
Op Supplies - General	36,287	27,215	37,391	(10,176)	103.04%
Subscriptions and Memberships	1,043	782	-	782	0.00%
Capital Outlay	41,700	31,275	-	31,275	0.00%
1st Quarter Operating Reserves	176,190	176,190	-	176,190	0.00%
Total Parks and Recreation	715,599	580,746	336,605	244,141	47.04%
TOTAL EXPENDITURES	1,379,040	1,096,898	849,071	247,827	61.57%
Excess (deficiency) of revenues					
Over (under) expenditures	-	279,892	562,197	282,305	0.00%
Net change in fund balance	\$ -	\$ 279,892	\$ 562,197	\$ 282,305	0.00%
FUND BALANCE, BEGINNING (OCT 1, 2022)	911,273	911,273	911,273		
FUND BALANCE, ENDING	\$ 911,273	\$ 1,191,165	\$ 1,473,470		

Statement of Revenues, Expenditures and Changes in Fund Balances
For the Period Ending June 30, 2023

<u>ACCOUNT DESCRIPTION</u>	<u>ANNUAL ADOPTED BUDGET</u>	<u>YEAR TO DATE BUDGET</u>	<u>YEAR TO DATE ACTUAL</u>	<u>VARIANCE (\$) FAV(UNFAV)</u>	<u>YTD ACTUAL AS A % OF ADOPTED BUD</u>
<u>REVENUES</u>					
Interest - Investments	\$ -	\$ -	\$ -	\$ -	0.00%
Special Assmnts- Tax Collector	330,649	330,649	330,521	(128)	99.96%
Special Assmnts- Discounts	(13,226)	(13,226)	(12,685)	541	95.91%
TOTAL REVENUES	317,423	317,423	317,836	413	100.13%
<u>EXPENDITURES</u>					
<u>Administration</u>					
ProfServ-Administrative	2,100	1,575	-	1,575	0.00%
ProfServ-Legal Services	7,000	5,250	458	4,792	6.54%
Deed Restrictions	7,200	5,400	-	5,400	0.00%
Deed Restrictions-Printing & Postage	7,200	5,400	1,665	3,735	23.13%
Misc-Assessment Collection Cost	6,613	6,613	6,358	255	96.14%
Office Supplies	3,000	2,250	58	2,192	1.93%
Total Administration	33,113	26,488	8,539	17,949	25.79%
<u>Garbage/Solid Waste Services</u>					
Utility - Refuse Removal	284,310	213,233	202,837	10,396	71.34%
Total Garbage/Solid Waste Services	284,310	213,233	202,837	10,396	71.34%
TOTAL EXPENDITURES	317,423	239,721	211,376	28,345	66.59%
Excess (deficiency) of revenues Over (under) expenditures	-	77,702	106,460	28,758	0.00%
Net change in fund balance	\$ -	\$ 77,702	\$ 106,460	\$ 28,758	0.00%
FUND BALANCE, BEGINNING (OCT 1, 2022)	90,783	90,782	90,783		
FUND BALANCE, ENDING	\$ 90,783	\$ 168,484	\$ 197,243		

Meadow Pointe

Community Development District

**Non-Ad Valorem Special Assessments
(Pasco County Tax Collector - Monthly Collection Distributions)
For the Fiscal Year Ending September 30, 2023**

Date Received	Net Amount Received	Discount / (Penalties) Amount	Collection Costs	Gross Amount Received	ALLOCATION	
					General Fund Assessments	Residential Services Fund Assessments
Assessments Levied				\$1,757,774	\$ 1,427,125	\$ 330,649
Allocation %				100%	81%	19%
11/07/22	\$ 12,982	\$ 705	\$ 265	\$ 13,952	\$ 11,328	\$ 2,625
11/15/22	\$ 73,097	\$ 3,108	\$ 1,492	\$ 77,697	\$ 63,082	\$ 14,615
11/21/22	\$ 280,342	\$ 11,919	\$ 5,721	\$ 297,983	\$ 241,930	\$ 56,053
11/25/22	\$ 98,558	\$ 4,190	\$ 2,011	\$ 104,760	\$ 85,054	\$ 19,706
12/02/22	\$ 616,517	\$ 26,192	\$ 12,582	\$ 655,290	\$ 532,026	\$ 123,264
12/09/22	\$ 376,313	\$ 15,820	\$ 7,680	\$ 399,813	\$ 324,605	\$ 75,207
12/20/22	\$ 65,728	\$ 2,701	\$ 1,341	\$ 69,771	\$ 56,647	\$ 13,124
01/12/23	\$ 28,100	\$ 923	\$ 573	\$ 29,596	\$ 24,029	\$ 5,567
02/07/23	\$ 48,836	\$ 1,747	\$ 997	\$ 51,579	\$ 41,877	\$ 9,702
03/08/23	\$ 14,179	\$ 129	\$ 289	\$ 14,598	\$ 11,852	\$ 2,746
04/13/23	\$ 23,614	\$ 5	\$ 482	\$ 24,101	\$ 19,567	\$ 4,533
05/10/23	\$ 4,899	\$ -	\$ 100	\$ 4,999	\$ 4,059	\$ 940
06/06/23	\$ 1,762	\$ -	\$ 36	\$ 1,798	\$ 1,460	\$ 338
06/13/23	\$ 10,977	\$ -	\$ 230	\$ 11,207	\$ 9,060	\$ 2,099
TOTAL	\$ 1,655,906	\$ 67,439	\$ 33,800	\$ 1,757,144	\$ 1,426,575	\$ 330,521
% COLLECTED				100%	100%	100%
TOTAL OUTSTANDING				\$ 630	\$ 550	\$ 128

Meadow Pointe

Community Development District

**Cash and Investment Report
June 30, 2023**

<u>ACCOUNT NAME</u>	<u>BANK NAME</u>	<u>YIELD</u>	<u>MATURITY</u>	<u>BALANCE</u>
GENERAL FUND				
Checking Account - Operating	SouthState	0.00%	n/a	290,796
Checking Account - Operating	Regions	0.00%	n/a	50,430
		Subtotal		<u>341,225</u>
Petty Cash		0.00%	n/a	300
Money Market Account	Bank United	5.15%	n/a	99,211
Money Market Account	Valley National	4.75%	n/a	1,248,495
Money Market Account	Truist	0.01%	n/a	28,860
		Subtotal		<u>1,376,565</u>
		Total		<u>\$ 1,718,090</u>

Meadow Pointe

Community Development District

Cash Receipts Schedule**June 30, 2023**

<u>Date</u>	<u>Source</u>	<u>Amount</u>	<u>Misc. Income</u>	<u>Other</u>	<u>Description</u>
10/04/21	Rentals / Fobs	724	724		
10/20/22	Rentals / Agreements / Fobs / Parking	1,931	1,931		
10/20/22	HOA Fines / Legal Fees / Fobs	1,309	1,309		
11/01/22	Sales Tax Collection Allowance	3	3		
11/07/22	Tax Collector	11,328		11,328	See assessment collection worksheet
11/15/22	Tax Collector	63,082		63,082	See assessment collection worksheet
11/21/22	Tax Collector	241,930		241,930	See assessment collection worksheet
11/25/22	Tax Collector	85,054		85,054	See assessment collection worksheet
12/01/22	Fobs / Rentals	383	383		
12/02/22	Tax Collector	532,026		532,026	See assessment collection worksheet
12/13/23	Fobs / Rentals / Parking	536	536		
12/09/22	Tax Collector	324,605		324,605	See assessment collection worksheet
12/20/22	Tax Collector	56,647		56,647	See assessment collection worksheet
01/06/23	Interest	571	571		
01/12/23	Tax Collector	24,029		24,029	See assessment collection worksheet
02/01/23	Rentals / Agreements / Fobs / Parking	2,570	2,570		
02/07/23	Tax Collector	41,877		41,877	See assessment collection worksheet
02/28/23	Rentals / Agreements / Fobs / Parking	2,355	2,355		
03/01/23	Fobs / Rentals	1,005	1,005		
03/08/23	Tax Collector	11,852		11,852	See assessment collection worksheet
03/16/23	Fobs / Rentals / Parking	914	914		
03/30/23	Refund - Times Publishing	1,181	1,181		
04/13/23	Tax Collector	19,567		19,567	See assessment collection worksheet
05/01/23	Reimbursement	469	469		
05/10/23	Tax Collector	4,059		4,059	See assessment collection worksheet
05/23/23	Rentals / Agreements / Fobs	4,054	4,054		
06/06/23	Tax Collector	1,460		1,460	See assessment collection worksheet
06/13/23	Tax Collector	9,060		9,060	See assessment collection worksheet
06/14/23	Rentals / Agreements / Fobs / Parking	2,185	2,185		
Total		1,446,763	20,189	1,426,575	

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MEADOW POINTE
Community Development District

Annual Operating Budget
Fiscal Year 2024

Modified Tentative Budget:
(Printed on 7/10/2023 4pm)

Prepared by:



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Meadow Pointe
Community Development District

Operating Budget
Fiscal Year 2024

Summary of Revenues, Expenditures and Changes in Fund Balances
 General Fund
 Fiscal Year 2024 Modified Tentative Budget

ACCOUNT DESCRIPTION	ACTUAL	ACTUAL	ADOPTED	ACTUAL	PROJECTED	TOTAL	ANNUAL
	FY 2021	FY 2022	BUDGET FY 2023	THRU JUN-2023	JUL- SEP-2023	PROJECTED FY 2023	BUDGET FY 2024
REVENUES							
Interest - Investments	2,773	6,142	2,500	18,454	6,151	24,605	2,500
Interest - Tax Collector	304	75	-	804	268	1,072	-
Special Assmnts- Tax Collector	1,119,334	1,119,334	1,427,125	1,426,575	550	1,427,125	1,427,125
Special Assmnts- Discounts	(42,926)	(42,843)	(57,085)	(54,754)	-	(54,754)	(57,085)
Other Miscellaneous Revenues	4,908	4,202	5,500	3,781	1,260	5,041	5,500
Access Cards	1,575	2,700	1,000	3,454	250	3,704	1,000
Amenities Revenue	11,570	13,752	-	12,954	250	13,204	-
TOTAL REVENUES	1,097,538	1,103,362	1,379,040	1,411,268	8,730	1,419,998	1,379,040

EXPENDITURES

Administrative

P/R-Board of Supervisors	22,600	21,567	12,000	10,700	1,300	12,000	12,000
FICA Taxes	1,729	1,331	918	520	398	918	918
ProfServ-Engineering	2,770	7,147	10,000	329	9,671	10,000	10,000
ProfServ-Legal Services	15,185	12,489	10,000	8,356	1,644	10,000	10,000
ProfServ-Mgmt Consulting	64,483	77,826	64,483	49,087	15,396	64,483	64,483
ProfServ-Property Appraiser	150	150	150	150	-	150	150
ProfServ-Recording Secretary	375	625	1,500	-	1,500	1,500	1,500
Auditing Services	4,600	4,245	5,200	4,245	955	5,200	5,200
Website Hosting/Email services	-	1,553	1,553	1,553	-	1,553	1,553
Postage and Freight	806	3,431	2,000	1,470	530	2,000	2,000
Insurance - General Liability	35,585	30,454	35,364	32,204	-	32,204	35,364
Printing and Binding	2	53	1,500	2	1,498	1,500	1,500
Legal Advertising	1,424	3,406	1,100	-	1,100	1,100	1,100
Miscellaneous Services	31	1,713	100	89	100	189	100
Misc-Assessment Collection Cost	17,536	17,332	28,543	27,442	-	27,442	28,543
Misc-Reserve Study	-	3,900	-	-	-	-	-
Misc-Taxes	2,374	2,298	3,300	2,298	1,002	3,300	3,300
Annual District Filing Fee	175	175	175	175	-	175	175
Total Administrative	169,825	189,695	177,886	138,620	35,094	173,714	177,886

Field

Contracts-Security Services	-	-	1,600	-	-	-	1,600
Contracts-Landscape	144,018	144,017	158,421	117,615	40,806	158,421	158,421
Contracts-Landscape Consultant	6,720	6,720	6,720	5,040	1,680	6,720	6,720
Utility - General	12,969	13,719	20,000	10,637	9,363	20,000	20,000
R&M-General	31,938	77,874	36,000	16,569	2,000	18,569	36,000
R&M-Irrigation	2,480	450	10,000	1,950	8,050	10,000	10,000
R&M-Lake	24,243	21,120	27,500	20,090	7,410	27,500	27,500
R&M-Landscape Renovations	14,773	19,706	20,000	37,100	10,000	47,100	20,000
R&M-Mulch	13,200	14,850	13,000	14,850	5,000	19,850	13,000
R&M-Sidewalks	-	-	10,000	-	10,000	10,000	10,000
R&M-Trees	-	-	15,000	13,750	1,250	15,000	15,000
Misc-Contingency	14,200	-	-	-	-	-	-
Cap Outlay-Machinery and Equip	-	112,305	5,000	-	5,000	5,000	5,000
Total Field	264,541	410,761	323,241	237,601	100,559	338,160	323,241

Summary of Revenues, Expenditures and Changes in Fund Balances
 General Fund
 Fiscal Year 2024 Modified Tentative Budget

ACCOUNT DESCRIPTION	ACTUAL	ACTUAL	ADOPTED	ACTUAL	PROJECTED	TOTAL	ANNUAL
	FY 2021	FY 2022	BUDGET FY 2023	THRU JUN-2023	JUL- SEP-2023	PROJECTED FY 2023	BUDGET FY 2024
Road and Street Facilities							
Electricity - Streetlights	137,892	163,998	162,314	136,245	26,069	162,314	162,314
Total Road and Street Facilities	137,892	163,998	162,314	136,245	26,069	162,314	162,314
Parks and Recreation							
Payroll-Salaries	219,252	241,877	270,000	185,029	84,971	270,000	270,000
Payroll-Benefits	-	-	4,500	-	4,500	4,500	4,500
FICA Taxes	16,785	18,925	20,655	14,439	6,216	20,655	20,655
Life and Health Insurance	1,223	3,620	9,000	1,223	7,777	9,000	9,000
Workers' Compensation	3,293	4,389	8,611	4,098	4,513	8,611	8,611
ProfServ-Pool Maintenance	-	-	30,000	27,549	2,451	30,000	30,000
Contracts-Pest Control	-	-	1,113	-	1,113	1,113	1,113
Communication - Telephone	5,259	6,142	6,000	4,106	1,894	6,000	6,000
Utility - General	31,987	39,979	40,000	31,552	8,448	40,000	40,000
R&M-General	87,641	22,740	38,200	20,562	17,638	38,200	38,200
R&M-Mulch	4,720	-	5,000	-	5,000	5,000	5,000
R&M-Fitness Equipment	-	-	1,800	1,200	600	1,800	1,800
Holiday Decorations	-	-	13,000	6,926	-	6,926	13,000
Misc-News Letters	7,160	1,259	7,500	-	7,500	7,500	7,500
Special Events	-	-	5,000	2,530	2,470	5,000	5,000
Op Supplies - General	62,448	80,002	36,287	37,391	7,500	44,891	36,287
Subscriptions and Memberships	305	-	1,043	-	1,043	1,043	1,043
Capital Outlay	65,747	3,788	41,700	-	41,700	41,700	41,700
Reserves	-	-	176,190	-	-	-	176,190
Total Parks and Recreation	505,820	422,721	715,599	336,605	205,334	541,939	715,599
TOTAL EXPENDITURES	1,078,078	1,187,175	1,379,040	849,071	367,056	1,216,127	1,379,040
Excess (deficiency) of revenues							
Over (under) expenditures	19,460	(83,813)	-	562,197	(358,326)	203,871	-
Net change in fund balance	19,460	(83,813)	-	562,197	(358,326)	203,871	-
FUND BALANCE, BEGINNING	975,625	995,086	911,273	911,273		911,273	1,115,144
FUND BALANCE, BEGINNING	\$ 995,086	\$ 911,273	\$ 911,273	\$ 1,473,470	\$ (358,326)	\$ 1,115,144	\$ 1,115,144

Exhibit "A"
Allocation of Fund Balances

AVAILABLE FUNDS

	<u>Amount</u>
Beginning Fund Balance - Fiscal Year 2024	\$ 1,115,144
Net Change in Fund Balance - Fiscal Year 2024	-
Reserves - Fiscal Year 2024 Additions	176,190
Total Funds Available (Estimated) - 9/30/2024	1,291,334

ALLOCATION OF AVAILABLE FUNDS

Nonspendable Fund Balance

Deposits	18,775
Subtotal	<u>18,775</u>

Assigned Fund Balance

Operating Reserve - First Quarter Operating Capital	344,760 ⁽¹⁾
Reserves (FY 2023)	176,190
Reserves (FY 2024)	176,190
Subtotal	<u>697,140</u>

Total Allocation of Available Funds	715,915
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Total Unassigned (undesignated) Cash	\$ <u>575,419</u>
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Notes

(1) Represents approximately 3 months of operating expenditures

Budget Narrative
Fiscal Year 2024

REVENUES

Interest-Investments

The District earns interest on the monthly average collected balance for their operating accounts.

Special Assessments-Tax Collector

The District will levy a Non-Ad Valorem assessment on all the assessable property within the District in order to pay for the operating expenditures during the Fiscal Year.

Special Assessments-Discounts

Per Section 197.162, Florida Statutes, discounts are allowed for early payment of assessments. The budgeted amount for the fiscal year is calculated at 4% of the anticipated Non-Ad Valorem assessments.

Other Miscellaneous Revenues

The District receives amounts for parking permits and other miscellaneous items.

Access Cards

The District receives amounts for key fobs.

Amenities Revenues

The District receives amounts for rental of clubhouse facilities and class fees.

EXPENDITURES

Administrative**P/R-Board of Supervisors/FICA Taxes**

Chapter 190 of the Florida Statutes allows for members of the Board of Supervisors to be compensated \$200 per meeting at which they are in attendance. The amount for the Fiscal Year is based upon all supervisors attending all of the meetings. The members will participate with payroll taxes.

Professional Services-Engineering

The District's engineer provides general engineering services to the District, i.e. attendance and preparation for monthly board meetings when requested, review of invoices, and other specifically requested assignments.

Professional Services-Legal Services

The District's Attorney provides general legal services to the District, i.e., attendance and preparation for monthly Board meetings, review of contracts, review of agreements and resolutions, and other research as directed or requested by the Board of Supervisors and the District Manager.

Professional Services-Management Consulting Services

The District receives Management, Accounting and Administrative services as part of a Management Agreement with Inframark Infrastructure Management Services. The budgeted amount for the fiscal year is based on the contracted fees outlined in Exhibit "A" of the Management Agreement.

Professional Services-Property Appraiser

The Property Appraiser provides the District with a listing of the legal description of each property parcel within the District boundaries, and the names and addresses of the owners of such property. The District reimburses the Property Appraiser for necessary administrative costs incurred to provide this service. Per the Florida Statutes, administrative costs shall include, but not be limited to, those costs associated with personnel, forms, supplies, data processing, computer equipment, postage, and programming. The budgeted amount for property appraiser costs was based on a flat fee of \$150.

Budget Narrative
Fiscal Year 2024

EXPENDITURES

Administrative (continued)**Professional Services-Recording Secretary**

The District will use the services of Inframark to transcribe the minutes of the monthly meetings.

Auditing Services

The District is required to conduct an annual audit of its financial records by an Independent Certified Public Accounting Firm. The budgeted amount for the fiscal year is based on contracted fees from an existing engagement letter, including for a moderate increase.

Website Hosting

This represents the expenditure of the District's website and data standards.

Postage and Freight

Actual postage and/or freight used for District mailings including agenda packages, vendor checks and other correspondence.

Insurance-General Liability

The District's General Liability & Public Officials Liability Insurance policy is with Preferred Governmental Insurance Trust. They specialize in providing insurance coverage to governmental agencies. The budgeted amount allows for a projected increase in the premium.

Printing and Binding

Copies used in the preparation of agenda packages, required mailings, and other special projects.

Legal Advertising

The District is required to advertise various notices for monthly Board meetings and other public hearings in a newspaper of general circulation.

Miscellaneous Services

This includes monthly bank charges and other miscellaneous expenses that may be incurred during the year.

Miscellaneous-Assessment Collection Costs

The District reimburses the Tax Collector for her or his necessary administrative costs. Per the Florida Statutes, administrative costs shall include, but not be limited to, those costs associated with personnel, forms, supplies, data processing, computer equipment, postage, and programming. The District also compensates the Tax Collector for the actual cost of collection or 2% on the amount of special assessments collected and remitted, whichever is greater. The budgeted amount for collection costs was based on a maximum of 2% of the anticipated assessment collections.

Miscellaneous-Taxes

This includes charges for non ad-valorem property taxes.

Annual District Filing Fee

The District is required to pay an annual fee of \$175 to the Department of Community Affairs.

Field**Contracts-Landscape**

The District currently has a contract with a landscape firm to provide landscaping services for the District. Also included in this are miscellaneous landscape repairs and maintenance items.

MEADOW POINTE

Community Development District

General Fund

Budget Narrative
Fiscal Year 2024**EXPENDITURES****Field** (continued)**Contracts-Landscape Consultant**

The District currently has a contract with a landscape consultant to monitor the quality of the landscaping services.

Utility-General

Electricity and water irrigation usage for District facilities and assets.

R&M-General

The District periodically implements needed repairs to ensure maintenance of District assets.

R&M-Irrigation

This includes repairs and maintenance of the irrigation system to ensure proper operation and adequate water for District plantings.

R&M-Lake

The District currently has a contract with a certified lake maintenance company to ensure the proper flow and function of the storm water system.

R&M-Landscape Renovations

This will include the cost to install any new landscapes within the District.

R&M-Mulch

This includes the cost of mulch for the District facilities.

R&M-Trees

This represents the expenditure of tree replacement with the District.

R&M-Sidewalks

This represents the expenditure of maintaining the sidewalks within the District.

Deed Restrictions

The expenditure of notice of the use of property within the District.

Deed Restriction-Printing & Postage

The expenditure of printing and mailing the deed restrictions to the recipients within the District.

Contracts-Security Services

This represents the expenditure of patrol services with the Florida Highway Patrol.

Capital Outlay-Machinery and Equipment

The District will replace existing equipment or purchase new equipment for District facilities.

Road and Street Facilities**Electricity-Streetlighting**

Streetlighting usage for District facilities and assets.

Parks and Recreation-General**Payroll-Salaries/FICA Taxes**

Payroll and payroll taxes for clubhouse employees.

MEADOW POINTE

Community Development District

*General Fund***Budget Narrative**
Fiscal Year 2024**EXPENDITURES****Parks & Recreation** (continued)**Life & Health Insurance**

Insurance for employees.

Employee Benefit-401K

The retirement benefit for the District's employees

Workers' Compensation

Workers' compensation for employees.

Communication-Telephone

Telephone and cable expenses for field services.

Utility-General

Electricity and water usage for District facilities and assets.

R&M-General

The District periodically implements needed repairs to ensure maintenance of District assets.

R&M-Mulch

This includes the cost of mulch for the District facilities.

R&M-Pool

The District expenditures related to the maintenance and repair of the pool and/or spa.

R&M-Fitness Equipment

This represents the repair and replacement of equipment within the District's fitness center.

Misc-Newsletters

Costs to publish the District's newsletter and website maintenance.

Operating Supplies-General

The District will provide necessary consumable supplies to operate District facilities.

Contracts-Pest Control

The District has contract with a pest control company to provide services on a monthly basis.

Special Events

This is for any special event the District may hold during the year.

Holiday Decorations

The cost associated with holiday lighting and decorations.

Subscriptions and Memberships

Various membership fees incurred by the District.

Reserves

To establish reserve funds for future repairs and maintenance for the Parks & Recreation area

Capital Outlay

The District will replace existing equipment or purchase new equipment or facilities.

Summary of Revenues, Expenditures and Changes in Fund Balances
Fiscal Year 2024 Modified Tentative Budget

ACCOUNT DESCRIPTION	ACTUAL FY 2021	ACTUAL FY 2022	ADOPTED BUDGET FY 2023	ACTUAL THRU JUN-2023	PROJECTED JUL- SEP-2023	TOTAL PROJECTED FY 2023	ANNUAL BUDGET FY 2024
REVENUES							
Special Assmnts- Tax Collector	152,670	152,670	330,649	330,521	128	330,649	403,544
Special Assmnts- Discounts	(5,855)	(5,844)	(13,226)	(12,685)	-	(12,685)	(16,142)
TOTAL REVENUES	146,815	146,826	317,423	317,836	128	317,964	387,403
EXPENDITURES							
<i>Administrative</i>							
ProfServ-Administrative	2,100	3,575	2,100	-	2,100	2,100	2,100
ProfServ-Legal Services	2,894	3,339	7,000	458	4,000	4,458	7,000
Deed Restrictions	-	-	7,200	-	5,000	5,000	7,200
Deed Restrictions-Printing & Postage	-	-	7,200	1,665	5,000	6,665	7,200
Misc-Assessment Collection Cost	2,937	2,381	6,613	6,358	-	6,358	8,071
Office Supplies	3,693	383	3,000	58	1,500	1,558	3,000
Total Administrative	11,624	9,678	33,113	8,539	17,600	26,139	34,571
<i>Garbage/Solid Waste Services</i>							
Utility - Refuse Removal	156,764	159,564	284,310	202,837	81,473	284,310	352,832
Total Garbage/Solid Waste Services	156,764	159,564	284,310	202,837	81,473	284,310	352,832
TOTAL EXPENDITURES	168,388	169,242	317,423	211,376	99,073	310,449	387,403
Excess (deficiency) of revenues Over (under) expenditures	(21,573)	(22,416)	-	106,460	(98,945)	7,515	-
Net change in fund balance	(21,573)	(22,416)	-	106,460	(98,945)	7,515	-
FUND BALANCE, BEGINNING	134,769	113,196	90,780	90,783	-	90,783	98,298
FUND BALANCE, ENDING	\$ 113,196	\$ 90,778	\$ 90,780	\$ 197,243	\$ (98,945)	\$ 98,298	\$ 98,298

Exhibit "B"
Allocation of Fund Balances

AVAILABLE FUNDS

	<u>Amount</u>
Beginning Fund Balance - Fiscal Year 2024	\$ 98,298
Net Change in Fund Balance - Fiscal Year 2024	-
Reserves - Fiscal Year 2024 Additions	-
Total Funds Available (Estimated) - 9/30/2024	98,298

ALLOCATION OF AVAILABLE FUNDS

Assigned Fund Balance

Operating Reserve - First Quarter Operating Capital	96,851 ⁽¹⁾
Reserves	-
Subtotal	<u>96,851</u>
Total Allocation of Available Funds	96,851

Total Unassigned (undesignated) Cash	<u>\$ 1,447</u>
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Notes

(1) Represents approximately 3 months of operating expenditures

MEADOW POINTE

Community Development District

*Residential Services Fund***Budget Narrative**
Fiscal Year 2024**REVENUES****Special Assessments-Tax Collector**

The District will levy a Non-Ad Valorem assessment on all the assessable property within the District in order to pay for the deed restriction enforcement and trash collection during the Fiscal Year.

Special Assessments-Discounts

Per Section 197.162, Florida Statutes, discounts are allowed for early payment of assessments. The budgeted amount for the fiscal year is calculated at 4% of the anticipated Non-Ad Valorem assessments.

EXPENDITURES**Administrative****Professional Services - Administrative**

The District receives Accounting and Administrative services as part of a Management Agreement with Inframark. The amount is based on a fee of \$175 per month.

Professional Services-Legal Services

The District's Attorney provides general legal services to the District, i.e., attendance and preparation for monthly Board meetings, review of contracts, review of agreements and resolutions, and other research as directed or requested by the Board of Supervisors and the District Manager including architectural review and deed restriction matters.

Miscellaneous-Assessment Collection Cost

The District reimburses the Tax Collector for her or his necessary administrative costs. Per the Florida Statutes, administrative costs shall include, but not be limited to, those costs associated with personnel, forms, supplies, data processing, computer equipment, postage, and programming. The District also compensates the Tax Collector for the actual cost of collection or 2% on the amount of special assessments collected and remitted, whichever is greater. The budgeted amount for collection costs was based on a maximum of 2% of the anticipated assessment collections.

Office Supplies

Supplies used in the administration of residential services.

Garbage/Solid Waste Services**Utility-Refuse Removal**

The District has a contract with Progressive Waste for residential trash collection.

Meadow Pointe
Community Development District

Supporting Budget Schedules
Fiscal Year 2024

**Comparison of Non-Ad Valorem Assessment Rates
Fiscal Year 2024 vs. Fiscal Year 2023**

Product Designation	General Fund						Total Assessments per Unit			Units
	General Services			Residential Services			FY 2024	FY 2023	Percent Change	
	FY 2024	FY 2023	Percent Change	FY 2024	FY 2023	Percent Change				
Residential	\$646.22	\$646.22	0.00%	\$276.78	\$226.78	22.05%	\$923.00	\$873.00	5.73%	1458
Commercial	\$8,659.59	\$8,659.59	0.00%	\$0.00	\$0.00	n/a	\$8,659.59	\$8,659.59	0.00%	56
										1,514

NOTE: The assessments provided on this page are based on preliminary numbers and are for review purposes only. The final assessments will be computed with the financial consultant.

8B

Waste Pickup Proposals

8Bi.



Meadow Pointe I, II, III, and IV CDDs

Solicitation for Proposals for Waste and Recycling Pick Up Services

Due Date/Time: June 30, 2023 at 11:00 AM EST

Submitted by:

Waste Pro of Florida, Inc. DBA J.D. Parker & Sons

Contact: Dave Parker, Division Manager

6724 US Highway 19

New Port Richey, FL 34652

Phone: 727-271-5052

Email: jdarker@wasteprousa.com

Meadow Pointe Community Development District
28245 County Line Road
Wesley Chapel, FL 33543

Attn: David Wenck, District Manager

Re: Solicitation for Proposals for Waste and Recycling Pick Up Services

Dear Mr. Wenck,

Waste Pro of Florida, Inc. DBA J.D. Parker & Sons is a privately held Florida corporation. J.D. Parker & Sons (JDP) has been a service provider in the Pasco County market for over 70 years. In 2018, JPD was acquired by Waste Pro of Florida, Inc (hereinafter referred to as Waste Pro). Founded in 2001, Waste Pro is the fastest growing, privately owned solid waste company in the Southeastern United States. Waste Pro operates in 61 of Florida's 67 counties and companywide, we are currently providing service to over 500 Cities and 300 Counties in exclusive or non-exclusive franchises or in open market. We are financially strong and ready to begin services on your contract.

We are pleased to have the opportunity to provide the enclosed proposal for the above-mentioned request for proposals. We have the knowledge, experience and understanding of the scope of services required and our proud to offer our experienced services to the residents of the Meadow Pointe Community Development District.

If we are the selected contractor, all calls would be answered as well as trucks dispatched from the location below:

Office Conducting Service:

J.D. Parker & Sons

Dave Parker, Division Manager

6724 US Highway 19

New Port Richey, FL 34652

727-271-5052 (cell)

(727) 845-1024 (office)

jdarker@wasteprousa.com



Customer Service and Safety are our number one priority. Our drivers are trained locally, not at an out of county location. They are trained on local major roads, intersections, and disposal facilities. They are trained on local issues consisting of unique localized special events, contractual specifications, coastal yard waste generation, seasonality of congested roadway conditions and environmentally sensitive issues. As a result, we have one of the lowest employee turnover rates in the industry and a safety rating which far exceeds industry standards. Our employees are encouraged to “go the extra mile” with regards to servicing our customers.

We understand the importance of having a local presence. Customer Calls will be answered locally by a real person, not an automated attendant-resulting in a quicker response time. We believe in being part of the community. We are a proud supporter and active volunteer with the Special Olympics of Pasco County. We will continue to contribute and participate in local business and charitable organizations. All of this we do because we believe that we should be part of the communities that we service.

Another area of concern we always face is “The Transition”, which is our hallmark. The key to a successful transition is daily communication between your management group and our local staff. Any issues, questions, or situations will be addressed the same day. This ensures a high level of accountability and an ease in conversion.

Waste Pro/JDP warrants that the fundamental requirements of this solicitation are acceptable to us. We have conducted all necessary due diligence to confirm material facts upon which the proposal is based. In the event that we are fortunate enough to be selected, I would sign the agreement, and I am always available if additional information is required. I am authorized to provide technical clarification regarding this proposal.

We look forward to being your next partner and providing your residences with the services that are the “Distinguishable Difference”.

We very much appreciate your time and consideration.

Best Regards,



Robert ten Haaf
Division Vice President
Waste Pro of Florida, Inc.
btenhaaf@wasteprousa.com
Cell: 980-279-9998

POWER OF ATTORNEY

This Power of Attorney is made this 19 day of June 2023. I, Sean Jennings, President and Chief Executive Officer of Waste Pro of Florida, Inc., hereby appoint Robert TenHaaf, Division Vice President, to do, bind, and execute the following on behalf of Waste Pro of Florida, Inc.

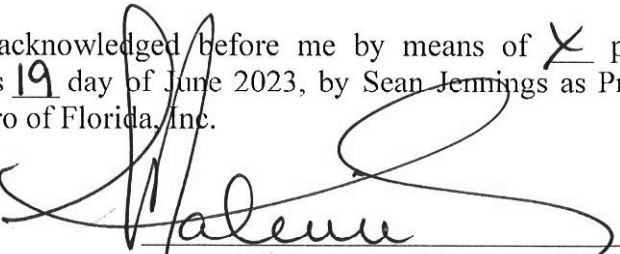
1. Execute, bid, and deliver any documents related to the Solicitation for Proposals for Waste and Recycling Pick Up Services for Meadow Pointe I, II, III and IV CDDs,, together with any other addendum.
2. The Power of Attorney is intended to grant broad powers to Robert TenHaaf to execute documents in this matter.

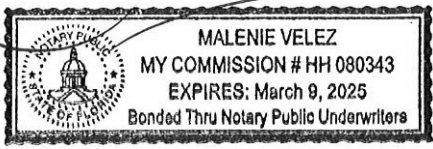
This Power of Attorney is to remain in full force and effect until written revocation by an officer of Waste Pro of Florida, Inc.


 SEAN JENNINGS
 President and Chief Executive Officer
 Waste Pro of Florida, Inc.
 FEIN #59-3701785

STATE OF Florida
 COUNTY OF Seminole

The foregoing instrument was acknowledged before me by means of X physical presence or ___ online notarization, this 19 day of June 2023, by Sean Jennings as President and Chief Executive Officer for Waste Pro of Florida, Inc.


 (Signature of Notary Public)






(Print, Type, or Stamp Commissioned Name of Notary Public)

Personally Known OR Produced Identification
 Type of Identification Produced _____

CORE VALUES

The Core Values of Waste Pro USA are fundamental and enduring principles that guide every facet of our business. They are the foundation of our corporate behavior and our daily operations. They are a collective commitment by Waste Pro USA employees, to those we serve and to each other. They determine the culture of our organization, how we work with each other, our customers, suppliers, and the communities we serve. These Core Values are at the heart of what makes Waste Pro USA the **Distinguishable Difference**.



-  wasteprousa.com
-  [@Waste_Pro_USA](https://twitter.com/Waste_Pro_USA)
-  [wasteprouscorp](https://www.facebook.com/wasteprouscorp)

WE ARE COMMITTED TO THESE VALUES

THEY GUIDE OUR DECISIONS AND ACTIONS



PASSIONATE CUSTOMER AND COMMUNITY SERVICE

We're different. Our customers can feel a "Distinguishable Difference" in everything we do.

We care about them. We respect them and listen carefully for what they need and want. We pay great attention to detail, always looking for something to improve. We like making things better.

We're good neighbors, willing to lend a helping hand and support the communities that support us so well.

We want all our customers to be happy and loyal, and we love it when they tell their friends about the good work we do.

INTEGRITY AND SINCERITY

We set high standards for ourselves.

We value the great reputation we've built on that. We do the right thing, even when the right thing is hard.

We keep the promises we make to ourselves and others. We each take responsibility for creating and nourishing the culture we've built on trust, truth, acceptance and sincerity. We keep it real.

THE SUCCESS OF OUR PEOPLE

We have heart (and soul). We care about our co-workers and their families. We understand the important role work plays in our lives, so we make our workplace a positive place. We see clearly how we all contribute to the success of the business. We learn from and challenge each other to grow personally and professionally.

We support each other by showing up to work with enthusiasm, excitement, creativity and caring.

We celebrate our successes and reward great performance.

We encourage our "entrepreneurial spirit" and enjoy the freedom to be ourselves. We appreciate each other.

RESPECT

We treat our employees, customers, partners and suppliers with respect, appreciation and sensitivity. We learn from and celebrate different points of view. We value our unique backgrounds, skills and talents.

We work together, building and nurturing relationships that will stand the test of time. We love and respect our blue sky and green earth, and vow to protect it.

TEAMWORK

One company, one team, whatever it takes. Together we succeed. We love to collaborate and we love to compete. We're engaged, motivated and working towards the same goals. We can count on each other for support in all areas of our lives.

We communicate openly, with caring. We work together for the good of us all and have fun doing it.

PRIDE

We're Waste Pro. We're Professionals and we're proud.

We are a family.

We're part of a company with passion, purpose and vision. We have big dreams and the courage to create them. We face our challenges with courage, creativity and enthusiasm. We're part of the best team in the business. We're Waste Pro Proud.

SAFETY

We are committed to the health and well being of all our team members. We work proactively to reduce risk and drive improvement. We keep our eyes open and challenge the status-quo to protect each other and make it a safe workplace for all.

We take our training seriously and keep our skills updated. We keep our equipment in mint shape and our surroundings orderly and clean. We strive for 100% safe.



Official Proposal Form for Solicitation of Proposals for Waste & Recycling Pick Up Services

Name of Proposer: Waste Pro dba J.D. Parker & Sons urre t er ice e el a ual

In accordance with the solicitation of proposals issued by the Meadow Pointe I-IV CDDs the undersigned proposes to provide all work necessary to perform the scope of services as described in the SFP Package and any addenda.

These rates are for the services outlined in the sample agreement for twice weekly curbside collection of garbage (Tuesday/Friday) and once a week collection of recycling (Wednesday), to include yard waste. The residents would continue to provide their own bins/carts/canisters for service.

Additional Costs: Residents can choose to rent a cart for either garbage or recycling for a cost of \$5.22 per cart per month. Bulk items such as sofas, mattresses, white goods, etc. will need to be scheduled and prices will vary depending on the type of equipment needed to respond to the request.

Yard waste set out cannot exceed 4 feet or 50 pounds or extra charges may apply (Prohibited Waste).

This proposal is for eit er a or 5 year i itial ter with three year renewal options available. We would need to agree that if unusual circumstance occur that cause our costs to significantly increase that we can modify the rate schedule to a mutually acceptable level.

Proposer submits that it can perform the work described above for each CDD at the following price:

Year 1: \$ 19.36 per home/month.

Year 2: \$ 20.33 per home/month.

Year 3: \$ 21.35 per home/month.

Year 4: \$ 22.42 per home/month.

Year 5: \$ 23.54 per home/month.

Proposer, thoroughly reviewed all components of the SFP Package and has a thorough understanding of the work required and all laws, regulations and other factors affecting performance of the work, hereby proposes and agrees, if Proposer's proposal is accepted, to enter into the Proposed Agreement with each CDD.

Name of Authorized Signatory of Proposer: Robert ten Haaf

Title of Authorized Signatory of Proposer: Division Vice President

Signature of Authorized Signatory of Proposer: 

Cost of Additional Services Alternate Bid Option for Consideration

Residential Bid Option (Automated):

Trash collected twice a week (Tuesday & Friday) with Recyclables being collected once a week (Wednesday), Yard Waste will be once a week - at a flat rate fixed price of \$19.54 per month.

Includes a 96-gallon roll out cart for trash and a 64-gallon roll out cart for recycling.

Trash and recyclables need to be placed inside carts.

Yard waste needs to be bundled, tied, or containerized and cannot be more than 50 pounds per bundle or exceed 2 cubic yards per set out.

This option requires a five-year initial term to help offset the cost of providing carts. It would start at \$19.54 per month, then has a 5% annual CPI increase included for the additional years for budgeting (see next page).

Residential Bid Options and Cost of Additional Services

Service	Price	Comments
Overall Residential Rate	\$19.54	Per Customer Monthly Charge
Curbside Trash Pick-Up (2x per week)	\$	Included in Residential Rate
Weekly Recycling Service	\$	Included in Residential Rate
Yard Waste (Up to 2 CY/day)	\$	Included in Residential Rate
Household Bulk Waste Pick Up	\$ Varies	Call to schedule pick-up. Pricing varies depending on items
96 Gallon Solid Waste Cart	\$	Included in Residential Rate
64 Gallon Recycling Cart	\$	Included in Residential Rate

Additional Services Rates

Replace Trash Cart: \$62.00 per cart
Replace Recycle Cart: \$54.00 per cart
Additional Services: Negotiated directly with customer, if applicable

**Official Proposal Form for
Solicitation of Proposals for Waste & Recycling Pick Up Services**

Name of Proposer: Waste Pro a . . Parker o s lter ate er ice ptio uto ate

In accordance with the solicitation of proposals issued by the Meadow Pointe I-IV CDDs the undersigned proposes to provide all work necessary to perform the scope of services as described in the SFP Package and any addenda.

These rates are for the services outlined in the sample agreement for twice weekly curbside collection of garbage (Tuesday/Friday) and once a week collection of recycling (Wednesday), to include yard waste. Waste Pro ill pro i e allo roll out carts or ar a e ser ice a allo roll out carts or t e rec cli ser ice to t e resi e ts. is is co si ere auto ate collectio a all ar a e a rec cli aterials oul ee to e place i si e t e co tai ers si ce t e t pe o truck utili e pro i its t e ri er ro loa i aterials a uall . Yard waste would still be collected manually once a week.

itio al osts Bulk items such as sofas, mattresses, white goods, etc. will need to be scheduled and prices will vary depending on the type of equipment needed to respond to the request.

is proposal is or a ear i itial ter , with three year renewal options available. We would need to agree that if unusual circumstances occur that cause our costs to significantly increase that we can modify the rate schedule to a mutually acceptable level.

Proposer submits that it can perform the work described above for each CDD at the following price:

- Year 1: \$ 19.54 per home/month.
- Year 2: \$ 20.52 per home/month.
- Year 3: \$ 21.55 per home/month.
- Year 4: \$ 22.58 per home/month.
- Year 5: \$ 23.71 per home/month.

Proposer, thoroughly reviewed all components of the SFP Package and has a thorough understanding of the work required and all laws, regulations and other factors affecting performance of the work, hereby proposes and agrees, if Proposer’s proposal is accepted, to enter into the Proposed Agreement with each CDD.

Name of Authorized Signatory of Proposer: Robert ten Haaf

Title of Authorized Signatory of Proposer: Division Vice President

Signature of Authorized Signatory of Proposer: 

Name of Company (Including any “Doing Business As” names):

Waste Pro of Florida, Inc. dba J.D. Parker & Sons

Address:

6724 US Highway 19
New Port Richey, FL 34652

Local Office Telephone Number:

(727) 845-1024 (office)

Key Contacts:

Dave Parker, Division Manager
727-271-5052 (cell)
jdarker@wasteprousa.com

Robert “Bob” ten Haaf, Division Vice President
980-279-9998 (cell)
btenhaaf@wasteprousa.com

Ed Farmer, Director of Government Affairs
941-35-9831 (cell)
efarmer@wasteprousa.com

Locations Nearby:

Waste Pro – Citrus
1027 E Overdrive Cir
Hernando, FL 34442
[\(352\) 726-7440](tel:(352)726-7440)

Waste Pro – Ocala
408 Cypress Rd
Ocala, FL 34472
[\(352\) 624-3100](tel:(352)624-3100)

Waste Pro – Clearwater
5170 126th Ave N
Clearwater, FL 33760
[\(727\) 452-5278](tel:(727)452-5278)

Waste Pro has many operating locations throughout Florida, and the Southeast, that can offer assistance to any of our divisions that may require the help. This was clearly evident when Hurricane Ian hit last year. Numerous volunteers from nearly all of our hauling locations sent workers and equipment to the hardest hit areas of Lee and Collier Counties, to provide continuous service to our customers. That is the “Waste Pro Way”.

Historical Growth

WASTE PRO USA, INC. (Waste Pro) has grown to become one of this country's largest privately-owned waste collection, recycling and disposal companies with revenues exceeding \$900 million and a team of more than 4,000 professionals.

Founded in 2001 by industry legend John J. Jennings, Waste Pro became known as a “people” company from the beginning because our employees and our customers worked hand-in-hand to create a “Distinguishable Difference” in the waste industry.

John Jennings, the son of a garbageman on Long Island, started his first waste collection company in 1973, with no thought of how large the company could become – he knew only that his customers paid for a service and he wanted to provide the best service he could. He wanted to distinguish himself from the competition. And he did! Business began to grow and expand in residential and commercial waste services in Central Florida. By 1992, Jennings Environmental Services had rapidly expanded through organic growth and acquisitions.

John Jennings met John Drury, then a Regional Vice President for BFI, in 1979. John Drury later became President of BFI and subsequently Chairman and CEO of USA Waste Services, Inc. (USA). As both companies grew, a professional friendship developed between the two men leading to a transaction in 1996 in which Jennings Environmental Services became the first-tier subsidiary of USA under the leadership of John Jennings in Florida and the Caribbean. Jennings Environmental Services and USA grew rapidly and, in fact, acquired Waste Management, Inc. in July of 1998. Because Waste Management dwarfed USA in size, the board of directors elected to change the USA name to Waste Management.

The Jennings Team was, and remains today, comprised of individuals who prefer day-to-day contact with both our employees and our customers. Our philosophy is drastically different than the corporate bureaucratic makeup of the big national companies. Our preference to deal with local vendors was deemed unacceptable. Our personal touch with our employees and their families was thought to be old-fashioned. In January of 2000, the entire Jennings team decided to leave Waste Management and the rest is history.

Waste Pro Today

From 80 operating locations in nine Southeastern states, Waste Pro today is managed by a highly experienced team of Regional Vice Presidents, Division Managers and support staff. Headquartered in Longwood, FL, a surprisingly senior management team is focused on one function: support the regions in administration, marketing and operations. In 2018, Sean Jennings, son of our founder, was named President and serves as our Chief Operating Officer.

Today, Waste Pro maintains exclusive contracts with more than 300 cities and counties in our 10-state footprint. We serve more than two million residential customers and more than 100,000 businesses. Additionally, Waste Pro is now the largest recycling company in many markets including Material Recovery Facilities in Atlanta, Ocala and Sarasota-Bradenton FL. Waste Pro also maintains more than a dozen construction and debris landfills that have been of critical help in communities rebuilding after major storms.

The more than 3,000 heavy trucks (including many powered by Compressed Natural Gas) that are in service are built for longevity and safety. They also provide a safe, productive, and comfortable work base for our employees. The trucks are kept clean and have a striking environmentally themed color scheme with customized signage to represent local themes in each community. The trucks are equipped with 360-degree closed circuit television and audio for safety purposes.

At Waste Pro, we believe that our drivers and helpers are the face of the company from the street to the curb. That is why we are the only private company in the industry to offer our drivers a \$10,000 Safety Award for every three years they work without accidents or other safety issues. Since 2004, more than \$5 million has been awarded to our drivers that Care for Our Communities.

Headquarters Location

Waste Pro USA, Inc.
2101 West State Road 434
3rd Floor
Longwood, Florida 32779

For over 18 years, Waste Pro of Florida, Inc. has been providing environmental services. Waste Pro of Florida, Inc. is a wholly owned subsidiary of Waste Pro USA, Inc. Waste Pro USA, Inc. is a Florida Corporation established October 31, 1986. Both are privately owned Florida corporations. Waste Pro is the only local, Florida based company that has a capabilities, experience and reputation to provide the exceptionally high level of service that the residents of the Meadow Pointe CDDs deserve.

Waste Pro Corporate Senior Management Team

John Jennings – Executive Board Chairman



John J. Jennings is the founder and visionary behind Waste Pro's mission to create more sustainable, cost-effective waste and recycling solutions. As Chairman of the Board and Chief Executive Officer, he has transformed Waste Pro into one of the fastest growing solid waste companies in the United States, receiving national recognition for his strategic direction and development of innovative initiatives. Prior to launching Waste Pro USA, Inc. in 2001, Jennings had an established reputation as a prominent leader in the recycling and waste disposal industry. From 1992 to 1995, Jennings served as chief executive officer of Jennings Environmental Services, the largest, privately-owned waste disposal company in central Florida. Upon merging with USA Waste Services, Inc. in 1996, Jennings Environmental Services became a subsidiary and Jennings was named Regional Vice President for the Florida and Caribbean division. Commanding a management team composed of many of Waste Pro's current leaders, Jennings oversaw more than 160 municipal contracts that served 1.8 million residencies and 20,000 commercial enterprises.

Today, Waste Pro provides unparalleled collection and processing services from more than 80 local and regional operating facilities in Florida, Georgia, North and South Carolina, Alabama, Mississippi, Louisiana, Arkansas, and Tennessee. By adhering to the Jennings' Philosophy—a customer-centric approach that maintains the highest level of service and operational capacity—Waste Pro has grown into one of the largest, full-service, vertically integrated waste management companies. Under the direction of Jennings, Waste Pro has earned recognition as an environmentally-friendly, industry-leading company dedicated to protecting local, regional, and global ecosystems. Jennings serves on industry regulatory panels, government committees, and has been a featured speaker on environmental issues and policies at both the national and international level. In 2011, he was unanimously elected to the National Solid Wasters Management Association Hall of Fame, became a finalist for the Ernest & Young Entrepreneur of the Year Award, and was the honorary keynote speaker of the 2011 Executive Roundtable for America's Solid Waste Leaders.

Although Jennings' vision and insight has landed Waste Pro on a national stage, it is his loyalty to his humble beginnings and core values that has made Waste Pro the company of customer-choice. His father, Michael Jennings, was an Irish immigrant who worked as a garbage man in Long Island. Putting in long hours each day,

Michael Jennings taught his son the importance of a diligent work ethic, telling him that the quality of work you deliver is the reflection of who you are as a person. Jennings attended Holy Cross High School in Queens, New York, where he was later elected into the school's Hall of Fame for his Waste Pro accomplishments. He went on to earn his Bachelor of Science degree in Management and an MBA in Finance from St. Johns University, in addition to the Chartered Investment Analysis degree from New York Institute of Finance. Early in his career, Jennings developed astute business savvy by working as a trader/analyst on the New York Stock Exchange.

Sean Jennings – President & CEO



Sean Jennings, son of Waste Pro Founder/Chairman/CEO John Jennings, has been exposed to every facet of the waste and recycling business throughout his life and more formally since joining the industry officially in 2012.

Sean is a third-generation garbage man and native Floridian from Longwood. He previously served as the Division Manager of Waste Pro's Sarasota-Bradenton Regional Operations and Recycling Facility. In addition, he is as a Corporate Officer of Waste Pro USA, Inc. Following graduation from the University of Alabama, where he majored in economics and finance, Sean spent a year working in collection and landfill disposal in Costa Rica. Upon his return to the States, he spent a year in operations and landfill construction in Georgia and Mississippi. In 2014, Sean became the Division Manager for the Tampa-Clearwater area and then assumed management of the Bradenton-Sarasota Division in 2016, building CNG and recycling facilities to meet the needs of Manatee County's seven-year contract extension.

In addition to his role as President, Sean serves on numerous community boards. In 2018, he was honored with *Waste360's* 40 Under 40 Award. Sean was also a member of Waste Pro's inaugural Leaders Initiative class. Sean currently resides in Sarasota, FL.

Keith Banasiak – Chief Operating Officer and Senior Vice President



As a Graduate of Indiana University with a B.S. in Business Administration, Keith Banasiak has more than 30 years of management experience in the waste industry. In 1987, he started in the non-ferrous scrap processing and reclamation industry. Primarily responsible for processing operations, he managed fleet operations, disposal of residual special waste and the facility environmental requirements of state and local governments. In 2001, he relocated to Ft. Myers as Regional Manager for a private solid waste and disposal hauling company. He was responsible for managing two (2) facilities in a four (4) county area in South Florida. These municipal contracts consisted of 85,000 residential units and 7500 commercial accounts. Presently, his area contains facilities in Lee, Manatee and Pinellas counties in Florida with over 275,000 residential units and 10,000 commercial accounts. His area of responsibility covers the west coast of Florida from Levy County south to Collier County.

In 2019, Keith was promoted to Chief Operating Officer & SVP.

Keith is an active community volunteer and serves as the Chairman Emeritus of Keep Lee County Beautiful and past and Chairman Emeritus of Keep Manatee Beautiful. He also serves as the finance chairman for the Community Cooperative and a board member for The Foundation for Lee County Public Schools. He is a resident of Ft. Myers, FL.

Cort Sabina – Chief Financial Officer and Executive Vice President



Cort Sabina has 22 years of in-depth financial management experience. At Waste Pro, he has served as Vice President of Finance and Controller. Today, he is CFO of the entire finance function for Waste Pro.

Cort’s experience began with one of the Nation’s largest Taft-Hartley Health and Welfare and Pension Funds, Central States Southeast and Southwest areas Health and Welfare and Pension Funds in Chicago. During his 10 years with Central States, he held a variety of positions including Staff Auditor and Audit Manager. Widening his accounting skills in public accounting, he joined the “big four” firm Ernst & Young in Chicago, IL. He followed that role as Division Controller with Allied Waste in the Chicago market.

In 2000, Cort moved to Florida to join Florida Recycling Services (FRS). Following an acquisition by Waste Services (Progressive Waste), Cort continued with the company as a District/Regional Controller. Cort joined the management team of Waste Pro USA as Corporate Controller in July 2006. Cort has held the position of V.P. and Chief Accounting Officer and most recently in June 2013 has assumed the duties of the CFO.

He is a member of the Rollins College Financial Leadership Network (FLN) as part of the CFO Council.

Shannon Early - Director of Human Resources



An Orlando native, Shannon Early has more than twenty years of Human Resources experience. Shannon is a graduate of The Florida State University with a Bachelor’s degree in Management and she is certified as a Senior Professional in Human Resources (SPHR) by the Society for Human Resource Management.

Shannon began her career with SunTrust Banks, Inc. where she was responsible for recruiting and employee relations within their Operations division. In 1998, she joined the American Automobile Association (AAA) and in 2004, transitioned to the position of Manager of Employee Development and Staffing. In this role, Shannon held HR responsibilities that covered a variety of assignments, including recruitment, employee relations/engagement,

management training, EEO/AA, and policy development.

Shannon joined Waste Pro in 2011 as Manager in Training and Human Resources. In August 2013, she assumed the responsibilities of Director of Human Resources. Shannon is a member of the Employers Association Forum board and is a resident of Orlando, FL.

Romeo Vellutini – Director of Safety

Romeo has over 20 years of experience in the Waste Industry. In his most recent position, he was an Area Safety Manager for large nationwide solid waste company. He was instrumental in developing process improvements, claims and risk reduction, OSHA/DOT compliance, team building and cultural change. One of his greatest accomplishments was when he and his team were recognized and awarded for finishing first in Safety compliance companywide.

Currently, he manages a staff of 11 regional safety managers and specialists throughout our nine-state footprint, focusing on improved safety procedures, OSHA/DOT compliance, and overall safety practices of all Waste Pro Employees.

Key Regional & Local Management and Supervisory Staff:

Robert TenHaaf- Division Vice President



Originally from Grand Rapids, Michigan, Robert TenHaaf currently serves as Division Vice President in Waste Pro's West Coast Region as well as directly overseeing daily operations and staffing for Waste Pro's Bradenton/Sarasota division. After completing business management courses at Calvin College in Grand Rapids, he began his career in the waste industry 30 years ago as owner and COO of his own disposal company, Van Dyken Disposal, for five years. He sold the company to BFI Waste Systems, which was later acquired by Republic Services.

Throughout his career, Robert has been responsible for impressive sales and revenue growth with several solid waste and recycling companies. During his time as General Manager with Republic Services, Robert was responsible for contributing \$65 million in annual revenue to the Southwest Michigan market through effective leadership and budget management. He managed a \$15.3 million operational budget with high-performance margins and exceeded sales goals. In addition, Robert has earned several awards including the Growing to Greatness Award and multiple Sales Division of the Year awards. Robert joined Waste Pro in 2011 leading offices in the Georgia/Carolina region before moving to Florida in 2018. As Division Manager, he supervises more than 100 employees who service 80,000 residential customers and approximately 1,200 commercial customers in the Bradenton/Sarasota area. Robert currently serves on the Keep Manatee Beautiful Board and enjoys spending time with his family in the Florida sunshine and on the Anna Maria beaches.

Ed Farmer – Director Government Affairs (West Coast Region)



Ed Farmer has nearly 30 years of experience in the waste and recycling industry, including more than 20 years of management experience.

Ed began his career in 1993 with Allied Waste (formerly BFI) in Virginia, where he spent 10 years in sales/management. From there, he served as VP Business Development at TFC Recycling for 10 years, growing TFC Recycling to the largest curbside municipal recycling company in the Mid-Atlantic Region. Before joining Waste Pro, Ed served as President of Future Energy, LLC, where his responsibilities included the development of sustainable business projects involving waste reduction/recycling.

As Director of Government Affairs, Ed is responsible for building and maintaining relationships with communities and municipalities.

Janice Slater - Regional Controller, West Coast



Janice Slater earned her AA degree in information systems and business administration in 1988, then continued her education at Strayer University, where she earned a bachelor's degree in accounting in 2002.

Slater has more than 20 years of experience in accounting. Before joining Waste Pro, Slater worked for a national waste services provider as an Assistant Division Controller, where she led several tasks including managing accounting personnel, preparing monthly forecasts and annual budgets, assisting with mergers and acquisitions, and more.

Slater joined Waste Pro in March 2020. As Regional Controller of the West Coast, she manages all facets of the accounting department in the region, which includes Fort Myers, Sarasota/Bradenton, Clearwater, Citrus County, and Pasco County, in addition to Sarasota's Material Recovery Facility (MRF), which handles recycling.

Key Local Management & Staff:

JD Parker & Waste Pro

With a history spanning close to 70 years, family-owned J.D. Parker & Sons is one of the most respected companies in Pasco County. The Parker family has dedicated themselves to building a reputation of excellence and superior customer service in solid waste collection. The JD Parker family is now a part of the Waste Pro family and will continue to provide the residents and businesses of Pasco County the exceptional service they expect and deserve. With nearly 90 years of experience combined, JD Parker and Waste Pro can provide the resources and experience needed to benefit communities of any size for a variety of solid waste and recycling service levels.

Dave Parker – Division Manager, Pasco County, FL



Born in Dunedin, Florida, Dave Parker has been a lifelong resident of Pasco County. Working with his father, he started learning the waste industry from a very young age. Since earning an associate's degree from ITT Technical Institute, Dave has utilized his industry knowledge and skills in various roles in the solid waste business.

During his time with JD Parker & Sons, he became immersed in every aspect of the waste industry fulfilling roles in mechanics, route design, management, and public relations. In 2010, he assumed the management role as President at JD Parker & Sons.

Currently, Dave is the Division Manager of Waste Pro's Pasco County division. He manages 25 employees and a fleet of 13 trucks servicing 14,000 residential customers.



Stacy Parker – Office Manager, Pasco County, FL

Stacy Parker brings extensive experience in customer service and office management to the team, having fulfilled numerous roles throughout her career.

A graduate of Pasco-Hernando State College, Stacy further expanded her skills while working for several major companies. Her previous experience includes positions with Circuit City, H&R Block, and State Farm Insurance, comprising more than 15 years' experience in the fields of customer service and business development, in addition, to spending seven years with Florida-based law firm Shuffield, Lowman & Wilson in the accounting department.

In 2014, Stacy joined JD Parker & Sons and currently serves as Office Manager of Waste Pro's Pasco County division. Her responsibilities include overall customer service, office management, in addition to daily office operations.



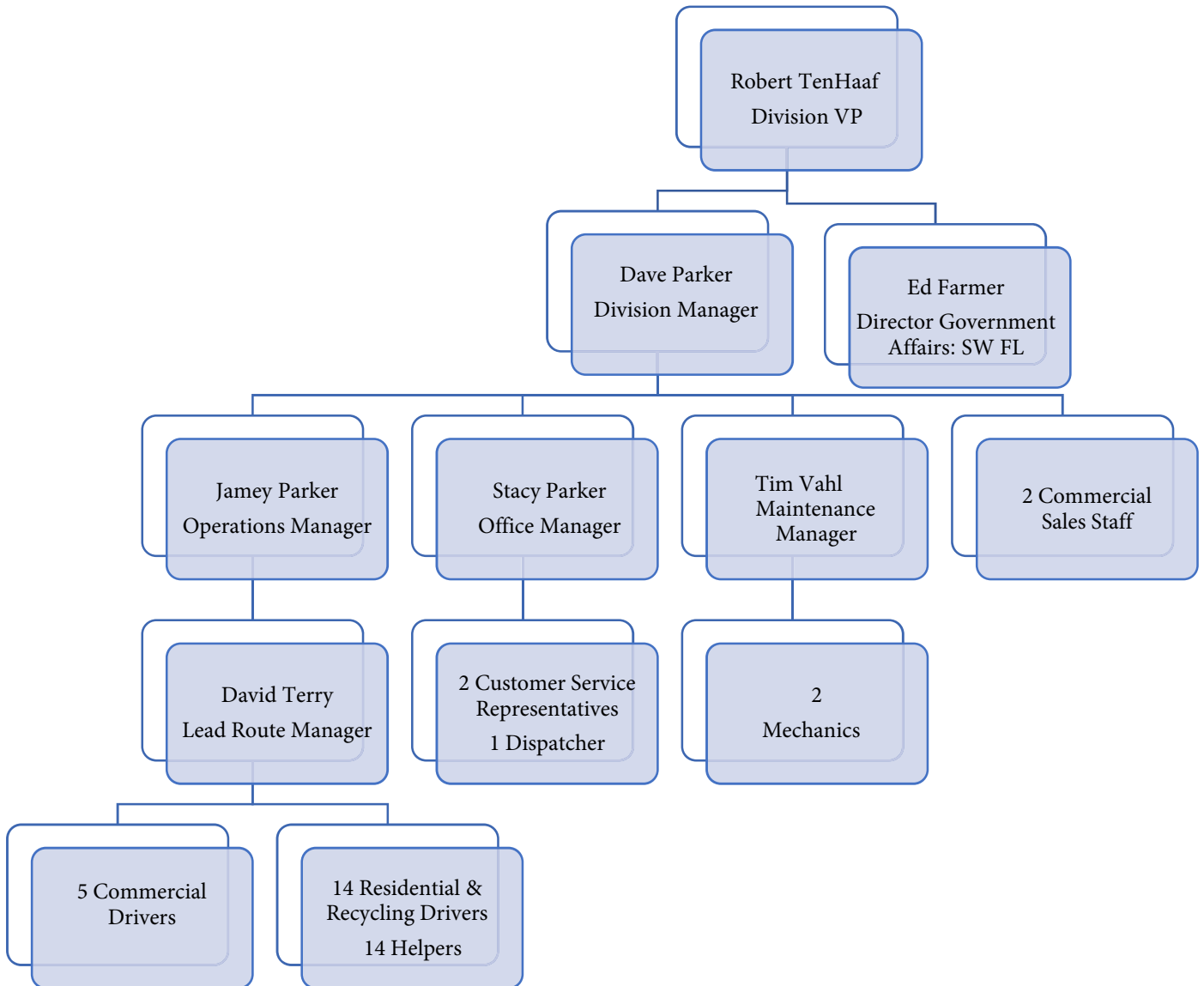
Jamey Parker – Operations Manager, Pasco County, FL

Pasco County native Jamey Parker is a third-generation garbage man with more than 30 years of experience in the waste industry.

Jamey began his career in the waste industry at 18, working as a helper for JD Parker & Sons. He then worked as a driver for 10 years before being promoted to route manager, a position he also held for 10 years.

Currently, Jamey serves as Operations manager of the Pasco County division, leading the new commercial division. He supervises the roll-off staff, oversees new commercial accounts sales, and facilitates inventory management.

Waste Pro – Pasco Division – Organizational Chart





CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 09/15/2023
 Agenda Page 23

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER MARSH USA LLC. 1560 Sawgrass Corporate Pkwy, Suite 300 Sunrise, FL 33323 CN105058554--GAWU-22-23	CONTACT NAME: Susan Vignone PHONE (A/C, No, Ext): 813-207-6371 E-MAIL ADDRESS: susan.b.vignone@marsh.com	FAX (A/C, No):
	INSURER(S) AFFORDING COVERAGE	
INSURED Waste Pro USA, Inc. 2101 West State Road 434, Suite #305 Longwood, FL 32779	INSURER A : Greenwich Insurance Company	NAIC # 22322
	INSURER B : XL Insurance America, Inc.	NAIC # 24554
	INSURER C : ACE Property & Casualty Insurance Company	NAIC # 20699
	INSURER D : XL Specialty Insurance Company	NAIC # 37885
	INSURER E : N/A	NAIC # N/A
INSURER F :		

COVERAGES **CERTIFICATE NUMBER:** ATL-005613758-01 **REVISION NUMBER:** 2

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:		GEC300138205	11/22/2022	11/22/2023	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 500,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 4,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS ONLY					COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
C	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$		XOOG71761885004	11/22/2022	11/22/2023	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY <input type="checkbox"/> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	RWD300138005 (AOS) RWE943549705 (FL,GA) (SIR: \$500,000)	11/22/2022 11/22/2022	11/22/2023 11/22/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
D		N/A				

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
 Solicitation for Proposals for Waste and Recycling Pick Up Services

CERTIFICATE HOLDER

Meadwo Pointe I, II, III and IVB CDD's

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Marsh USA LLC

We highly encourage Meadow Pointe to contact our references as no one can tell our story better than our customers. Our specialty is residential waste, recycling and yard waste collections and we take pride in offering a “**Distinguishable Difference**” when it comes to service.

References:

Name of Project Owner: Collier County, FL
Address: 3390 Tamiami Trail - Suite 302, Naples, FL 34112
Description of Project: Franchise residential waste, recycling, and yard waste collection services
Number of Homes Serviced: 9,330
Annual contract cost of work in dollars: \$3,600,000
Current contact: Kari Hodgson
Phone: 239-398-9621
Email: kari.hodgson@colliercountyfl.gov

Name of Project Owner: City of Seminole, FL
Address: 11195 70th Ave N, Seminole, FL 33772
Description of Project: Franchise residential waste, recycling, and yard waste collection services
Number of Homes Serviced: 5,837
Annual contract cost of work in dollars: \$2,436,000
Current contact: Rodney Due
Phone: 727-397-6383
Email: rdue@myseminole.com

Name of Project Owner: Lee County, FL Service Areas 3, 4 & 5
Address: 6431 Topaz Court, Ft. Myers, FL 33966
Description of Project: Franchise residential waste, recycling, and yard waste collection services
Number of Homes Serviced: 127,000
Annual contract cost of work in dollars: \$24,600,000
Current contact: Amanda Condomina
Phone: 239-533-8000
Email: acondomina@leegov.com

Name of Project Owner: City of Holmes Beach
Address: 5801 Marina Dr, Holmes Beach, FL 34217
Description of Project: Franchise residential waste, recycling, and yard waste services
Number of Homes Serviced: 4,200
Annual contract cost of work in dollars: \$2,512,000
Current contact: James Thomas
Phone: 941-518-9488
Email: thomasj@holmesbeach.org

Additional References available upon request.

State of Florida

Department of State

I certify from the records of this office that WASTE PRO OF FLORIDA, INC. is a corporation organized under the laws of the State of Florida, filed on January 5, 2001.

The document number of this corporation is P01000003611.

I further certify that said corporation has paid all fees due this office through December 31, 2023, that its most recent annual report/uniform business report was filed on January 16, 2023, and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Sixteenth day of January, 2023*




Secretary of State

Tracking Number: 3850705119CC

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>

County License

Permit No. 50

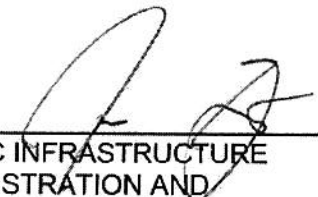


MUNICIPAL SOLID WASTE COLLECTION PERMIT

THIS PERMIT ENTITLES J.D. PARKER & SONS, INC. TO OPERATE A REFUSE COLLECTION BUSINESS IN THE UNINCORPORATED AREAS OF PASCO COUNTY, FROM JANUARY 1, 2019 THROUGH DECEMBER 31, 2028, PROVIDED THE FOLLOWING STIPULATIONS ARE ADHERED TO:

1. LICENSEE SHALL CHANGE THE DESIGNATED DISPOSAL SITE, IF NECESSARY, TO MEET THE REQUIREMENTS OF ANY SUBSEQUENT FLOW CONTROL ORDINANCE OR SPECIAL ACT ENACTED FOR PASCO COUNTY.
2. LICENSEE SHALL PROVIDE THEIR CUSTOMERS AND PASCO COUNTY WITH DETAILED INFORMATION PROVIDING JUSTIFICATION FOR ANY COLLECTION CHARGE INCREASES.
3. LICENSEE SHALL ABIDE BY ADDITIONAL CONDITIONS, IF ANY, AS STATED IN THE ATTACHED BOARD OF COUNTY COMMISSIONS APPROVED MEMORANDUM.
4. THIS LICENSE SHALL BE SUBJECT TO ANY MODIFICATIONS OF THE LICENSURE REQUIREMENTS AS APPROVED BY THE BOARD OF COUNTY COMMISSIONERS FROM TIME TO TIME.
DATED THIS 31st OF DECEMBER, 2018.

PC00015100



 PUBLIC INFRASTRUCTURE
 ADMINISTRATION AND
 SUPPORT SERVICES
 PASCO COUNTY, FLORIDA
 JUSTIN GRANT, PUBLIC
 INFRASTRUCTURE
 ADMINISTRATION AND
 SUPPORT SERVICES INTERIM
 DIRECTOR

PASCO COUNTY BUSINESS TAX RECEIPT

Agenda Page **2023**

Expires September 30th

Issued pursuant and subject to Florida Statutes and Pasco County Ordinances. Issuance does not certify compliance with zoning or other laws. This receipt must be posted conspicuously in place of business.



ACCOUNT #:: 00718

SIC CODE: 4212.02

MIKE FASANO
TAX COLLECTOR
PASCO COUNTY FLORIDA

TYPE OF BUSINESS
GARBAGE COLLECTION
STATE LICENSE #

J D PARKER AND SONS
WASTE PRO OF FLORIDA INC
PO BOX 997
NEW PORT RICHEY, FL 34656-0997

OWNER/QUALIFYING AGENT
PARKER JON DAVID

LOCATION ADDRESS:
6724 US HWY 19
NEW PORT RICHEY, FL 34652-1741

DATE	RECEIPT	AMOUNT
08/01/2022	22-7-000314	93.75



FLORIDA DEPARTMENT OF ENVIRONMENTAL PROTECTION RECOVERED MATERIALS DEALER CERTIFICATION

Agenda Page 54

2024

CERTIFICATE NO: 493

ISSUED: 05/25/2023

EXPIRES: 06/30/2024

WASTE PRO OCALA MRF
3621 NORTHWEST 10TH STREET
OCALA, FL 34475

The Florida Department of Environmental Protection verifies that the above named Company reports certain recycling information and is certified in accordance with Chapter 62.722, Florida Administrative Code.

REPORTING FACILITIES COVERED BY THIS CERTIFICATION

<u>COUNTY</u>	<u>WACS ID</u>	<u>FACILITY NAME</u>	<u>FACILITY ADDRESS</u>
LEE	105662	A&D RECYCLING LLC	3066 CRANFORD AVENUE FORT MYERS, FL 33901
MANATEE	105810	WASTE PRO SRQ MRF	7921 15TH STREET EAST SARASOTA, FL 34243
MARION	105809	WASTE PRO OCALA MRF	3621 NORTHWEST 10TH STREET OCALA, FL 34475



Company ID Number: 32855

Client Company ID Number: 788343

Approved by:

Employer Waste Pro USA, Inc.	
Name (Please Type or Print) Joyce Embley	Title
Signature Electronically Signed	Date 06/06/2014
E-Verify Employer Agent ADP, Inc.	
Name (Please Type or Print) Joyce Embley	Title
Signature Electronically Signed	Date 06/06/2014
Department of Homeland Security – Verification Division	
Name (Please Type or Print) USCIS Verification Division	Title
Signature Electronically Signed	Date 06/17/2014



Company ID Number: 32855

Client Company ID Number: 788343

Information Required for the E-Verify Program

Information relating to your Company:

Company Name	Waste Pro USA, Inc.
Company Facility Address	2101 W SR 434 Suite 315 Longwood, FL 32779
Company Alternate Address	
County or Parish	SEMINOLE
Employer Identification Number	592733978
North American Industry Classification Systems Code	562
Parent Company	
Number of Employees	2,500 to 4,999
Number of Sites Verified for	98 site(s)



Company ID Number: 32855

Client Company ID Number: 788343

Are you verifying for more than 1 site? If yes, please provide the number of sites verified for in each State:

AL	2
AR	2
FL	51
GA	6
LA	7
MS	23
NC	4
SC	1
TN	2



Company ID Number: 32855

Client Company ID Number: 788343

Information relating to the Program Administrator(s) for your Company on policy questions or operational problems:

Name Shannon Early
Phone Number 4079372666
Fax
Email searly@wasteprousa.com

Name Judi Craigo
Phone Number 4079372635
Fax
Email jcraigo@wasteprousa.com

COMPLAINTS/CUSTOMER SERVICE:

Waste Pro takes commitment to customer service seriously. We continuously improve and upgrade the quality of our staff to better serve our customers:

The most important part of the Customer Service process begins with our drivers and customer service reps (CSRs). Waste Pro employs the most qualified and experienced drivers, in fact many of our drivers have received the Waste Pro \$10,000 safety award. A very difficult achievement with high customer service demands. This demonstrates very well the top quality of drivers that we employ. Some of the award guidelines are as follows:



- No missed days of work
- Positive attitude towards customers!
- No customer complaints
- No property damage or vehicle damage
- No injuries or accidents
- No breakdowns caused by the driver
- Trucks must be kept clean inside and out

Striving to achieve this award makes for great performance. We have these types of programs to guarantee and demonstrate our commitment to the customer experience.

Our Customer Service Reps are another very important part of the customer service process. Waste Pro invests much in hiring, training and coaching our front-line CSRs and back up CSRs for every account.

- **Customer issues are received and documented.**
- **Issue is assigned for to the appropriate party (i.e. billing, operations etc.)**
- **Resolution is reported back to customer service representative.**
- **Customer is contacted to ensure that there has been adequate resolution.**
- **Manager reviews all issues daily for resolution by end of the business day.**
- **CSR's are trained on specific service requirements of a comunity.**

INTERNAL/EXTERNAL COMMUNICATIONS:

Communication is an important part of success. Waste Pro hires locally and your calls will be answered by a live person dedicated to your account. Waste Pro uses the following guidelines to communicate information.

- A. **Initial contact:** Information comes in from customers via phone, web entry or email. The issue or request is documented, and appropriate department identified to resolve.
- B. **Internal action:** A work order is generated by our system and assigned to the department needed (Operations, billing, etc.). All orders are reviewed at the end of day by the service manager.
- C. **Follow up:** Once resolution is verified, follow up calls, emails, etc. are initiated to the customer to verify satisfaction with the result.



Capabilities and Qualifications

Services: Residential and Commercial Collection, Recycling, Processing and Disposal of public and private solid waste. Waste Pro has NEVER had a contract cancelled prior to its expiration date for any reason.

Current Service Areas: Alabama, Arkansas, Florida, Georgia, Louisiana, Mississippi, Missouri, North Carolina, South Carolina, and Tennessee.

Office Locations: More than 80 separate operating facilities including landfills in nine regional market areas. Operating locations in 62 of Florida's 67 counties. More than one million square feet of office and industrial space on 500 acres.

Customers: More than 20 million residential and commercial customer services a month to a base of more than two million residential customers, serving more than 500 cities in over 300 exclusive municipal franchises and forty thousand commercial customers.

Employees: More than 4,000 motivated and decentralized employees, led by Regional Vice Presidents and a streamlined corporate staff in Longwood, Florida.

Fleet: Waste Pro maintains a fleet of more than 2,800 clean, state of the art trucks, featuring high impact community-oriented graphics. Every truck incorporates the 3rd Eye, 360-degree onboard camera system.

Our fleet is estimated to be valued at more than \$700 million. In 2011, Waste Pro announced a \$100 million investment in Compressed Natural Gas-powered collection and recycling trucks. Our first CNG fueling facility in Ft. Pierce, Florida, opened its doors in August of 2012, along with additional fueling facilities in Daytona, Palm Coast, Pompano, Jacksonville, and Sarasota following. Waste Pro's seventh facility was completed in 2017 in Sanford, FL.

MRF's: We maintain state of the art recycling processing facilities in Ocala, FL; Sarasota/Bradenton, FL and Atlanta, GA.

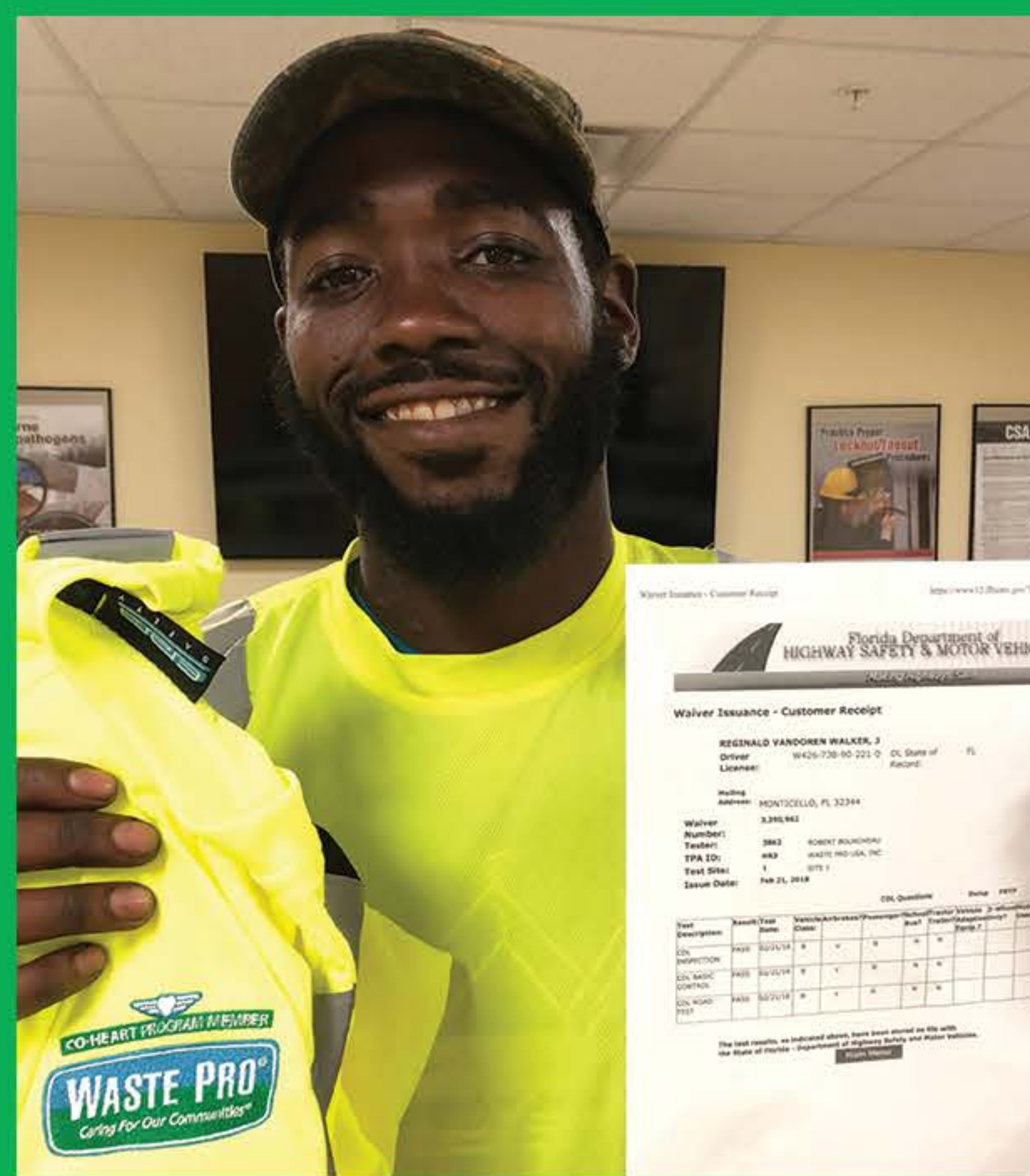
Revenue Growth: Since 2001, Waste Pro experienced unprecedented revenue growth. A recapitalization in 2014 brought Waste Pro's valuation above the one-billion-dollar mark. Our 2022 revenues exceeded \$900 million. The company is fiscally sound and poised for even more dramatic growth. Waste Pro has the capacity to add the Meadow Pointe CDDs to our growing family.



The Waste Pro CO-HEART PROGRAM:

**More than 400 new CDL drivers
and counting. Will you be the next?**

Waste Pro's Co-Heart Program, created in 2015, allows drivers, helpers, supervisors, and any other interested Waste Pro staff to earn their commercial driver's license (CDL). The tests are conducted at Waste Pro's Regional Operations Center in Sanford, FL, a State-approved CDL testing site. Waste Pro is only one of two solid waste companies in the state that works with the Florida Department of Transportation to offer such a program.



BUILDING FROM WITHIN

-  Created in 2015
-  On-site testing in Sanford, FL
-  Advanced driving skills with focus on importance of safety
-  Employee retention and growth
-  More than 400 graduates to date
-  Testing fee is reimbursed after 1 year of safe driving

**Building a safe driver team
one test at a time.**

WHERE WILL THE CO-HEART PROGRAM TAKE YOU?

Ask your Regional Safety Manager for more information



FAST FACTS WASTE PRO USA

Fastest growing privately-owned solid waste company in the Southeastern United States. Founded in 2001 by Board Chairman John Jennings, a second-generation legend in the business. In 2014, his son Sean Jennings joined Waste Pro and became President of the company in 2018. He assumed the role of CEO in 2020.

We are the fourth largest privately-owned company in Central Florida where we are headquartered. Waste Pro is the only company in the United States with a Historical Garbage Truck Museum that has been recognized worldwide.



GARBAGE TRUCK MUSEUM

The world's ONLY garbage truck museum located in Sanford, FL with trucks dated as far back as 1926. Two trucks on display were used in the 2016 film Fences.



SAFETY AWARDS

\$10K for drivers and \$5K for helpers who go 3+ years without at-fault accident, injury, or property damage. To date approximately \$7.4 million has been awarded to WP drivers and helpers.



FLEET

2,800+ state of the art trucks with 3rd Eye 360 degree onboard cameras.



MRFS

(MATERIAL RECOVERY FACILITY OR RECYCLING PROCESSING)

Atlanta, Ocala, Sarasota



EMPLOYEES

4,400+



SPORTS SPONSORSHIPS

Jacksonville Jaguars, New Orleans Saints, New Orleans Pelicans, Memphis Grizzlies, Charlotte Hornets, Florida Citrus Sports, Biloxi Shuckers, Florida Everblades



CO-HEART PROGRAM

Internal safety training program that has helped 400+ employees earn their CDL. WP Sanford is state-approved testing site.

OUR SERVICES



Residential & Commercial Solid Waste Collection



Recycling Collection & Processing Services



Transfer Stations & Landfills



- ★ Corporate Headquarters
- Hauling Companies
- ◆ Landfills
- ▲ Military Contracts
- Municipal Contracts
- ♻️ Recycling Processing
- ▼ Transfer Stations



SERVICE AREAS	OFFICE LOCATIONS	CUSTOMERS
Alabama Arkansas Florida Georgia Louisiana Mississippi Missouri North Carolina South Carolina Tennessee	90+ operating facilities including landfills and transfer stations	2 million residential 100,000 commercial 500+ cities 300+ exclusive municipal franchises

WASTE PROTECTION

Employees are trained by law enforcement to report unusual or suspicious activity and handle potential evidence in effort to keep communities safe.



2ND CHANCE PROGRAM

Partners with Florida Department of Corrections to give career opportunities to qualified offenders who have completed their sentence in effort to reduce recidivism.



RESTORED TO NEW

Rebuild older trucks to look and run like new again to reduce environmental footprint. More than 150 trucks have been restored to new to date.



DRIVER TRAINING CENTERS

Allows drivers and helpers to undergo extensive hands-on training and simulations on various safety aspects. Located in Sanford and Atlanta.

REVENUE GROWTH

IN 2001 **\$0** - **\$1.1 BILLION** IN 2023

8Bii

Proposal for Residential Waste and Recycling Collection for Meadow Pointe I, II, III, and IV CDDs



Submitted June 30, 2023, at 10am.

Coastal Waste & Recycling of Central Florida, LLC.

12021 Hicks Rd, Hudson, FL 34669

727-561-0360

Matthew Brown

Director of Business Operations

mbrown@coastalwasteinc.com

954-947-4000

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Experience and History



Executive Summary

Coastal Waste & Recycling is pleased to present our proposal for the Meadow Pointe CDDs Residential Solid Waste Collection.

Coastal Waste & Recycling is a privately owned, locally operated solid waste disposal and recycling company. Focused exclusively on serving the people and businesses within our region, we deliver customized, professional, and reliable services.

Coastal Waste & Recycling was formed in August of 2017 by CEO Brendon Pantano and his partners at Summer Street Capital Partners. With a vision to fill a void in the Florida market for a customer service focused, independent operator with the financial ability to participate and compete effectively in the highly capital intense solid waste industry, this team of industry veterans has succeeded in building a best-in-class solid waste company.

As a third-generation descendant of Fredonia Sanitary Services founders Horace and Dennis Pantano, Brendon grew up in the business. Fredonia Sanitary Services, which was a Fredonia, New York based waste hauling company started in the late 1950's, was sold to Browning-Ferris Industries (BFI) in 1985. As his family stayed part of the business, Brendon had the opportunity to gain valuable experience that led him to understand the full scope of offering exceptional customer service from the time the materials leave your home or place of business, until they are deposited in a safe environment.

The Coastal founders believe strongly, that keeping focused on the people they have the privilege to serve will solidify their position in the industry and separate them from their competitors. Starting a level playing field with facilities and equipment, the true worth of a service organization is in its people. With decades of valuable experience and a vision to fill a void left in the southeast Florida market, the team began the venture by finding the best talent in the industry. They recruited a team of professional, progressive industry veterans with a shared vision of developing a premier fully integrated regional solid waste and recycling company while keeping their core values at the forefront of everything they do.

The company employs over 800 people, operates over 500 trucks, and owns and/or operates facilities in the region, including transfer stations, maintenance and truck facilities, and five material recovery facilities (MRFs). The company's customer base includes a mix of residential and municipal collection, industrial collection, commercial collection, and post-collection processing contracts.

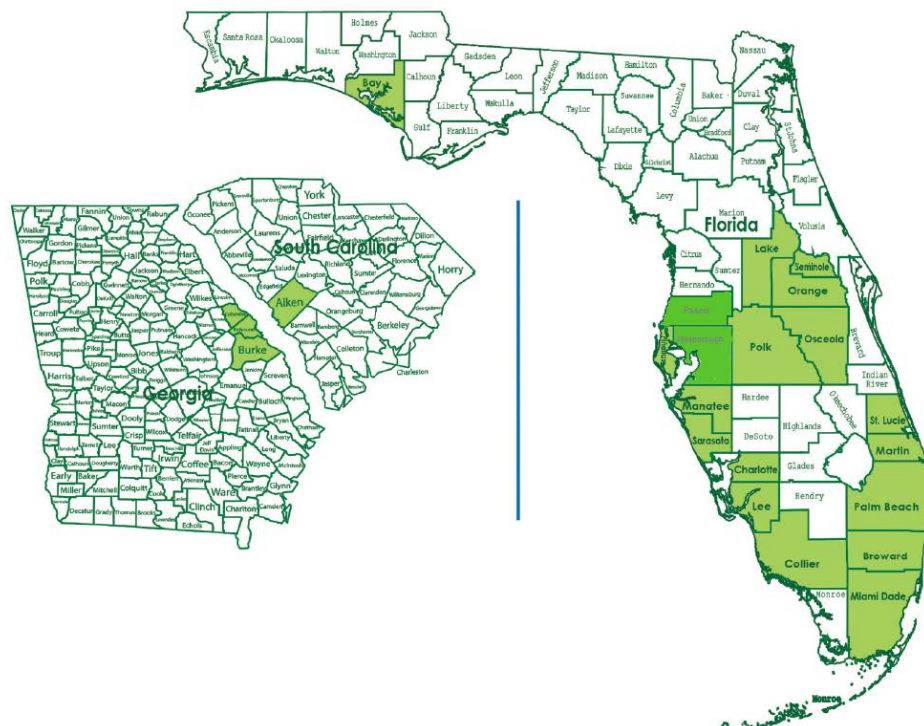
Collectively, the team at Coastal is focused on doing the right thing for their employees and customers, always keeping safety, integrity, and customer service in the forefront of all decisions.

With Coastal Waste, the Meadow Pointe CDDs can trust that their residential solid waste collection needs will be met with utmost professionalism and efficiency.

The leadership team at Coastal Waste & Recycling is comprised of seasoned waste management professionals, many who have successfully secured, transitioned, and executed residential curbside solid waste and recycle collection contracts in Florida for over 40 years. Collectively, they have over 100 years of experience.



Our Locations



Coastal Waste & Recycling, Inc. is the parent company of all operating entities, which include:

- Coastal Waste & Recycling of Florida, Inc.
- Coastal Waste & Recycling of Bay County, LLC*
- Coastal Waste & Recycling of Broward County, LLC*
- Coastal Waste & Recycling of Central Florida, LLC*
- Coastal Waste & Recycling of Georgia, LLC*
- Coastal Waste & Recycling of Lee County, LLC*
- Coastal Waste & Recycling of Martin County, LLC*
- Coastal Waste & Recycling of Miami-Dade County, LLC*
- Coastal Waste & Recycling of Palm Beach County, LLC*
- Coastal Waste & Recycling of St. Lucie, LLC*
- Coastal Waste & Recycling of SW Florida, LLC*
- Nate's Sanitation Services*
- Precision Portables, LLC*

Exclusive Franchise Contracts

Miami Dade County	Residential automated curbside collection (recycling)	230,038 Homes
City of Hialeah	Residential automated curbside collection (recycling)	38,623 Homes
City of Fort Lauderdale	Residential automated curbside collection (recycling)	40,218 Homes
Town of Davie	Residential curbside automated solid waste, recycling, and bulk – includes multi-family and all commercial accounts	24,728 Homes 612,000 commercial cubic yards serviced annually
City of Pompano Beach	Residential curbside automated solid waste, recycling, and bulk - Includes multi-family and commercial accounts	27,150 Homes 800,000 commercial cubic yards annually
City of Augusta	Residential curbside automated solid waste, recycling, and bulk	40,919 Homes
City of North Miami Beach	Residential curbside automated solid waste, recycling, and bulk - includes multi-family and all commercial accounts	8,415 Homes 495,770 commercial cubic yards serviced annually
Broward County Municipal Services District	Residential curbside automated solid waste, recycling, and bulk – includes multi-family and commercial accounts	4,700 Homes 43,568 commercial cubic yards serviced annually
City of Oldsmar	Residential curbside manual solid waste and yard waste, bulk, and automated recycling	4,328 Homes
Town of Bay Harbor Island	Residential curbside automated solid waste, recycling, and bulk – includes multi-family and commercial accounts	2,748 Homes 31,100 commercial cubic yards serviced annually
Town of Loxahatchee Groves	Residential curbside automated solid waste, recycling, and bulk – includes multi-family and commercial accounts	1,535 Homes 40,000 commercial cubic yards serviced annually
Village of El Portal -	Residential curbside automated solid waste, recycling, and bulk – includes multi-family and commercial accounts	848 Homes

Local References

Rizzetta & Company

- Talavera Community: 855 homes
- Bexley Community: 2,225 homes

Contact: Jamie Ballard, jballard@mgmt-assoc.com, 813-433-2000 ext 2011

Access Management

- The Preserve of Pasco: 1,032 homes

Contact: Pippa Baker, pbaker@accessdifference.com, 407-480-4200 ext 1065

Beacon Grove Community

- Beacon Grove: 400 homes

Contact: Scott Hook, shook@phbcmarketing.com, 813-943-6089

Company References

Town of Davie - Residential Multi-family and Commercial Collection– 24,728 homes – Curbside Automated Solid Waste & Monthly Bulk Collection (600,000 commercial cubic yards a year)

Contact: Phillip Holste, Assistant Town Manager; 8800 SW 36th St, Davie, FL 33328; (954) 797-1041; pholste@davie-fl.gov

Duration: June 1, 2021 – December 31, 2030, plus two (2) – 9-year renewal options

Contract Value: \$20,827,911.00 Annually (Primary Provider)

Employees: Drivers, Mechanics, and Customer Service. Supervisors are responsible for this contract.

Contract Type: Residential collection services with automated, semi-automated and clam shell vehicles. Commercial collection with front-end loaders and roll-off vehicles.

Results: Twice weekly collection of residential solid waste, monthly bulk, and recycling. Materials were delivered to the designated facility.

City of North Miami Beach - Residential Multi-family and Commercial – 8,415 homes – Curbside Automated Solid Waste, Recycling & Monthly Bulk Collection (360,000 commercial cubic yards a year)

Contact: David Scott, Assistant City Manager, 17011 N E 19th Avenue, North Miami Beach, FL 33162; (305) 947-7581; david.scott@citynmb.com

Duration: June 1, 2022 – May 31, 2029, plus one (1) 3-year renewal option

Contract Value: \$11,075,409.00 Annually (Primary Provider)

Employees: Drivers, mechanics, and Customer Service. Supervisors are responsible for this contract.

Contract Type: Residential collection with automated, semi-automated and clam shell type vehicles. Commercial collection with front-end loaders and roll-off type vehicles.

Results: Collections of residential solid waste, bulk, and recycling. Service for residential is twice a week solid waste, EOW recycling and monthly bulk. Materials are delivered to the designated facility.

Additional References

Broward County Municipal Services District - Residential Multi-family and Commercial – 4,700 homes Curbside Automated Solid Waste, Recycling & Bulk Collection (43,568 commercial cubic yards a year)

Contact: Andres Conde, Solid Waste Collection Administrator 1 North University Drive, Plantation, FL 33324 aconde@broward.org

Duration: October 1, 2020 – September 30, 2025

Contract Value: \$1,631,124.00 Annually (Primary Provider)

Employees: Drivers, Mechanics, and Customer Service. Supervisors are responsible for this contract.

Contract Type: Residential collection services with automated, semi-automated and clam shell vehicles. Commercial collection with front-end loaders and roll-off vehicles.

Results: Twice weekly collection of residential solid waste, monthly bulk, and weekly

City of Augusta – Residential Collection – 40,919 homes – Curbside Automated Solid Waste, Recycling and Weekly Bulk Collection. (150,000 commercial cubic yards a year)

Contact: Becky Padgett, Contract Manager Environmental Services, 4330 Deans Bridge Road, Blythe, GA 30805 (706) 821-1079 BPadgett@augustaga.gov

Duration: October 1, 2013 – December 31, 2025

Contract Value: \$8,100,000.00 Annually (Primary Provider)

Employees: Drivers, Mechanics, and Customer Service. Supervisors are responsible for this contract.

Contract Type: Weekly automated collection of commercial, residential MSW, recycling and bulk waste.

Results: Weekly collection of all materials are delivered to the designated facility.

City of Oldsmar - Provide Residential, Commercial and Industrial Waste Collection to 4,328 homes - curbside manual solid waste and yard waste, bulk, and automated recycling.

Contact: Cindy Nenno, Administrative Services Director, 100 State Street West, Oldsmar, FL 34677 - 813-749-1105, CNenno@myoldsmar.com

Duration: October 1, 2021 – 2026 plus (2) 5 years renewals

Contract Value: \$2,400,000.00 Annually (Primary Provider)

Employees: Drivers, Mechanics, Customer Service, Supervisor are responsible for this contract.

Contract Type: Residential collection services with automated and rear end load type vehicles.

Results: Collection of residential solid waste, bulk, and recycling. Service for residential is twice a week solid waste, weekly recycling and weekly yard waste and bulk, Materials are delivered to the designated facility.

Personnel and Equipment

“Having the right team makes all the difference!”

Brendon Pantano, CEO



Brendon Pantano, CEO

Brendon is a third-generation waste management industry professional, who grew up working in his family’s waste collection firm in Buffalo, New York. His 20-year experience ranges from working the back of the truck as a young man to over- seeing environmental compliance and operations. It is this extensive experience, honed by both large public and private industry leaders, that led to his selection as CEO.



John Casagrande, Senior Vice President

A seasoned professional, John began his career in waste management over 45 years ago in Miami, shortly after relocating from his native New York, in 1979. His career began as a humble garbage truck driver for his own company, which grew to be one of the largest privately owned organizations in South Florida. His drive and determination earned him the position as Area Vice President of Collection for industry giant Waste Management (WM), responsible for the Monroe (Key West) to St. Lucie County territory.



Kristi Beaudoin, Chief Financial Officer

A finance expert with 12 years-experience in overseeing finance and accounting for waste industry companies. Most notably she managed financial operations at Republic Services, for the California, Nevada, and Arizona region. Specializing in Mergers & Acquisitions, she has played a pivotal role in achieving successful integration and blending of waste management, software, and consulting firms. She earned a BS in Accounting and an MBA from the University of Dubuque.



Dennis Pantano, Chief Operating Officer

As an accomplished, performance-focused industry professional, with nearly 5 decades of experience, he has extensive knowledge and proficiency in all facets of solid waste management. In his current role he oversees all collection and post-collection actions. His hands-on experience and desire to please the customer make him an invaluable asset to Coastal Waste & Recycling.

Maurice Nalley, Vice President of Operations



A born leader, Maurice augmented his ARMY career where he served as a sniper, (3rd Ranger Battalion) with 28 years of business leadership (13 directly in waste management). He launched his career with a CDL license and entered the work- force as a driver. As an efficiency and operations expert, he gained substantial experience through the Mergers & Acquisitions process. Maurice is consistently recognized for delivering revenue growth and cost-reductions by improving operating processes.

Patti W. Hamilton, Vice President Brand & Culture



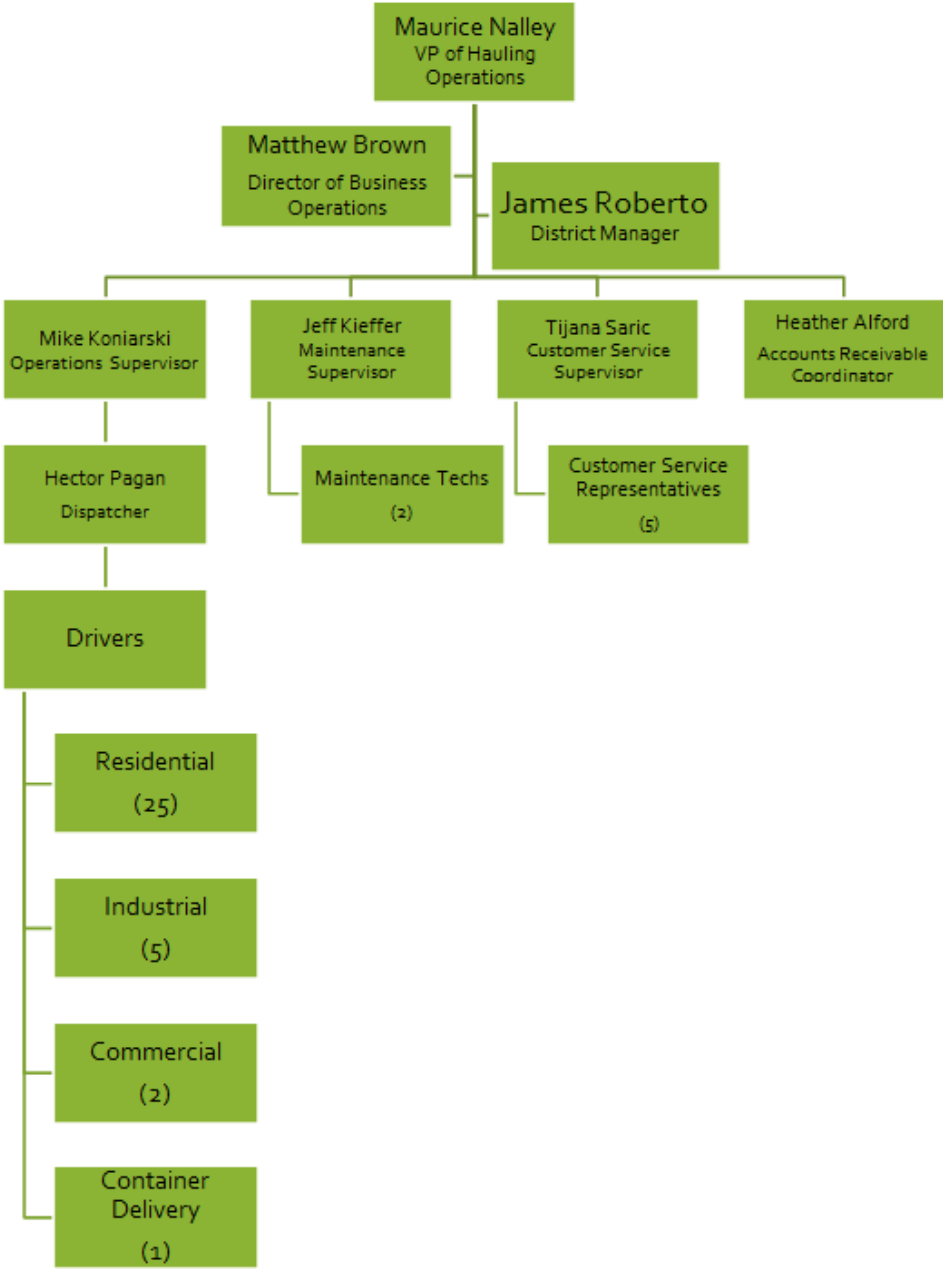
Patti has more than 35 years of executive leadership where she has focused on production/operations management, sales and strategic marketing, business development and team leadership development. She has been recognized by the South Florida community for her commitment to excellence, specifically championing women in leadership roles. Utilizing her 14-plus-years of solid waste and recycling management, she is responsible for brand and culture initiatives, community outreach and leadership development.

Coastal Waste & Recycling will have for the Meadow Pointe CDDs Contract three drivers, one accounts receivable and the local project manager. Please see below for the Coastal 16 Organizational chart that details the operation of the area which will include Meadow Pointe CDDs and its residents.

Staff that will be assigned to this contract is the following. Pending will be the drivers to service the accounts in the Community.

Name	Position	Contact Email	Phone
Heather Alford	Billing Manager	halford@coastalwasteinc.com	850-527-0694
Tijana Saric	Customer Service Lead	tsaric@coastalwasteinc.com	850-250-6227
Mike Koniarski	Operations Supervisor	mkoniarski@coastalwasteinc.com	727-777-8533
Mitchell Bower	Sales Executive	mbower@coastalwasteinc.com	727-505-6874
Jeff Kieffer	Maintenance Manager	jkieffer@coastalwasteinc.com	716-982-5582
James Roberto, Jr	District Manager	jroberto@coastalwasteinc.com	727-215-1404

Organizational Chart



Vehicles used for this Solicitation

Coastal Waste & Recycling will be utilizing these vehicles for this contract.

Automated Side Loaders:

Coastal has selected either Mack's or Peterbilt's for the chassis of the Automatic Side Loaders depending on availability. Mack LR Models have high visibility and made to maneuver narrow streets easier with the large windows that increase the field vision where the driver needs it. The LR model have large

windshields, large door windows and a rear wraparound window. Peterbilt 520 has an angled dash, steering wheel and adjustable seating provide excellent visibility and keep controls within reach. The bodies for the side loaders will be Labrie or McNeilus. Labries' Automizer Right Hand, has a smooth operating arm which is significantly important when maneuvering in tight spaces. Other features of the Labrie is access to the hopper on curbside, heavy duty right hand arm, low dumping height and a 12 foot reach with the arm. McNeilus Auto Reach has an innovative design where the arm enables to articulate side to side, making obstacles easier to manage. The size of the bodies for the side loader are 28 cubic yards.



Residential Collection Plan Twice (2x) a week solid waste, Once (1x) a week recycling, Optional: Bi-Weekly Bulk Pickup

Coastal Waste & Recycling will be utilizing Three (3) ASL's (Automatic Side Loaders) for waste and recycling service within the Meadow Point CDDs. We will deliver one (1) 95 gal trash cart and one (1) 64 gal recycle cart to each resident and service the medical exempt with back door service.



Schedule

- Meadow Pointe I & II CDDs Waste collection will be serviced on Tuesday and Friday.
- Meadow Pointe III & IV CDDs Waste collection will be serviced on Monday & Thursday.
- Recycling service will be completed on Wednesday for all communities.

Coastal Waste & Recycling understands the critical importance of ensuring continued service in the event of multiple equipment failures and employee shortages. We have developed a comprehensive strategy plan that addresses these potential challenges, providing the Meadow Pointe CDDs with peace of mind and uninterrupted waste collection services.

Equipment

To mitigate the impact of equipment failures, we maintain a local truck spare ratio of 25%. This ensures that we have backup vehicles readily available to replace any malfunctioning trucks, minimizing any potential disruption to service. Additionally, our fleet undergoes industry-standard preventative maintenance, reducing the likelihood of unexpected breakdowns and maximizing operational efficiency.

Personnel

In the event of employee shortages, Coastal Waste remains sufficiently staffed, allowing us to handle unexpected absences and facilitate future growth. Our experienced supervisors are capable of stepping in and covering employee callouts in extreme circumstances, ensuring that collection routes are completed on time. Moreover, our track record speaks for itself, as we successfully managed employee shortages during challenging times such as Hurricanes and the Covid pandemic without any service disruptions. In fact, we were the first waste collection company to resume operations following Hurricane Ian, demonstrating our commitment to maintaining uninterrupted service to our clients.

In situations where additional resources are required, we have the flexibility to transfer trucks and personnel from any of our other locations at a moment's notice. This strategic advantage allows us to swiftly respond to unforeseen circumstances and guarantee continued service. With Coastal Waste, your community can be confident that even in the face of multiple equipment failures or employee shortages, our dedicated team and well-prepared contingency plans will ensure a seamless waste collection process.

Our Vision
 Is to develop a premier, fully integrated regional solid waste and recycling company, while keeping our core values and culture at the forefront of everything we do.
 This means, doing the right thing for our employees, customers, communities, and shareholders.
 Keeping focus on the people that we have the privilege to serve will solidify our position in the industry and separate us from our competition.

Safety
 Working to keep our employees, customers, and communities safe. Identifying risks in our operations and developing solutions to mitigate hazards.

Integrity
 Honesty and accountability. Keeping our commitments and holding ourselves to the highest level of accountability with our employees, customers, communities, and shareholders.

Customer Service
 Committed to being the industry leader in customer service. Going the extra mile for the customers that have allowed us to serve them.



Even with the best practices and intent, finding the perfect person for a position is the toughest challenge every business faces. Coastal Waste & Recycling is highly regarded within the waste management community which has afforded us the opportunity to onboard exceptionally, experienced professionals.

Quality Assurance

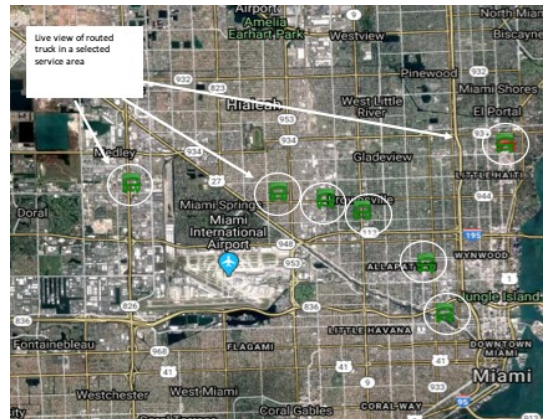
Coastal Waste & Recycling understands how vital the service we provide is to the health and welfare of each resident and commercial customer. Our number one priority is timely and efficient collection for every customer. With that goal in mind, we are focused on providing quick, efficient, and personal attention to all customers.

All calls are answered and handled locally. All the employees at the Coastal location that answer the phone will be able to assist with any concerns, requests, and issues from the City.

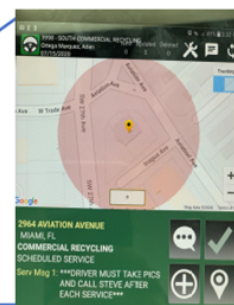
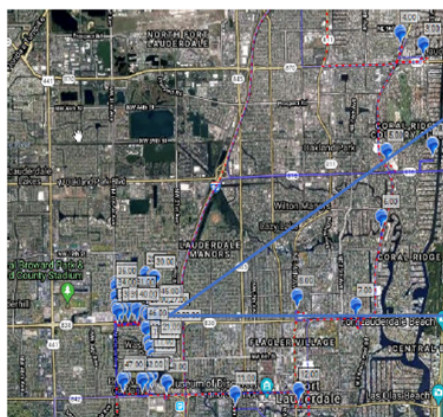


Coastal Waste & Recycling utilizes the TRUX Haul-IT software. TRUX Haul-IT is a complete operational, financial solution for waste and recycling haulers. The software package provides comprehensive routing, dispatch, scheduling, billing, collection, and sales reporting tools.

TRUX Routing & Dispatch Live View GPS



TRUX – Breadcrumb Trail Technology



TRUX – Driver View
(Example Only)

Breadcrumb Trail Technology

All vehicles used to service the City will be equipped with state-of-the-art tablets and equipment appropriate for communications between the vehicle operator, the Project Manager, and the District Manager. These tablets will expedite communication between the Customer Service Representative (CSR) and the service operator.

Customer Service-Related Issue:

- Notification of a service-related issue is received in the Coastal
- Call Center and a CSR will schedule a work order for the required service for the reported service address. All issues received will be resolved the next business day or within 24 hours.
- Service inquiries are immediately sent to the tablet for collection vehicle to service.



Completion of Route Process:

- Driver marks the work order as "Work Completed" in the tablet
- Information in the Trux software is updated simultaneously.

Coastal will supply a monthly issue report to the County which will include date, hour of the complaint and the date, hour of the complaint when it was resolved.



Drive Cam Video & GPS Technology

All the Collection vehicles will be equipped with Global Positioning Systems ("GPS") that identify and record the locations of the vehicles when they are servicing the County. The locations shall be recorded at least once every five (5) seconds. GPS logs and records will be available to the Administrator upon request.

Llytx Drive Cam on Board Video Resource - All Coastal trucks are equipped with Lytx Drive Cam. Lytx Drive Cam is a highly rated brand of on-board video technology, like Third Eye. Lytx's video telematics and fleet safety solutions provide an important component to our overall safety program as they improve driver behavior and manage the fleet while ensuring compliance and improved productivity on each route. The Drive Cam Safety Program is a video-based safety program designed to help improve driver performance.

This camera system provides near real time visibility into the status of every vehicle in our fleet and will help increase driver accountability.



The Drive Cam program provides an objective picture of what is happening on the road, allowing the driver to document through time stamped photos any events or situations. This program also gives us the ability to make sure that our driver is operating in a safe and lawful manner.

The Drive program provides an objective picture of what is happening on the road, allowing the driver to document through time stamped photos any events or situations, such as late set outs, bulk and vegetation debris, blocked access of any kind and time of service, to name a few. The program also gives us the ability to make sure that our driver is operating in safe and lawful manner.

Meadow Pointe CDD Service Quality Plan

1. Dispatch actively monitors all routes through GPS mapping daily. This breadcrumb trail allows the dispatcher to confirm all routes are completed.
2. Drivers mark each stop as completed and all stops are reconciled with dispatch on a nightly basis upon driver's return.
3. Blocked stops – In the event of a blocked stop, the driver takes a picture, which is placed on the customer account. Dispatch immediately calls the customer to service in real-time. If this does not occur, every effort is made to service the block the same day, but no later than 24 hours – all dependent on feedback from the customer.
4. Service disputes – We utilize a camera system that actively records all of our routes. using geo stamping, we can confirm the service date and time with video if a service dispute arises.
5. Corrective action.– Our Core values of Safety/integrity and Customer Service serve as the foundation for everything we do. If our dispatchers encounter any service-related issue, this is immediately escalated to the Route Supervisor. From there, a progressive discipline process is administered (as needed) heavily centered around coaching to ensure we gather all the information to garner successful buy-in from our front-line workforce.

Insurance and Licensing

Coastal Waste & Recycling understands that if awarded, Coastal will provide with the Workers Compensation insurance coverage, commercial general liability insurance coverage and business automobile liability coverage as required by this contract and the city of Lynn Haven. Below is the current insurance coverage for Coastal Waste & Recycling any adjustments necessary will be made.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
5/1/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER HUB International Midwest Limited 1411 Opus Place, Suite 450 Downers Grove IL 60515	CONTACT NAME: CSU Construction PHONE (A/C, No, Ext): 630-468-5600 FAX (A/C, No): E-MAIL ADDRESS: CSUConstruction@Hubinternational.com	
	INSURER(S) AFFORDING COVERAGE NAIC #	
INSURED Coastal Waste & Recycling, Inc. (Named Insureds are continued below) 1840 NW 33rd Street Pompano Beach FL 33064	INSURER A: Westchester Surplus Lines Insurance Co. 10172	
	INSURER B: Axis Surplus Insurance Company 26620	
	INSURER C: Endurance American Specialty Insurance Company 41718	
	INSURER D: American Zurich Insurance Company 40142	
	INSURER E: Zurich American Insurance Company 16535	
INSURER F:		

COVERAGES **CERTIFICATE NUMBER:** 1731974506 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR VVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> Contractual Liab <input checked="" type="checkbox"/> XCU Cov Included GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:			G7257803A	5/4/2023	5/4/2024	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COM/OP AGG \$ 2,000,000 \$
E	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY <input checked="" type="checkbox"/> MCS-90			BAP 4425367	5/4/2023	5/4/2024	COMBINED SINGLE LIMIT (Ea accident) \$ 2,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ Pers Inj Prot (PIP) \$ 10,000
B C	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$			P-001-000888344 EXT3001924680	5/4/2023 5/4/2023	5/4/2024 5/4/2024	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000 \$
D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y / N N	N / A	WC 0779247 01 (FL)	4/27/2023	4/27/2024	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
A	Contractor's Pollution			G7257803A	5/4/2023	5/4/2024	Each Occ/Aggr Deductible: \$1MM/\$2MM \$5,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
 Named Insureds: Roco Waste & Recycling LLC; Big Apple Demolition Removal, Inc.; World Waste Recycling, Inc. dba Coastal Waste & Recycling; Precision Portables, LLC; Coastal Waste & Recycling of St. Lucie County, LLC; Martin Lane Holdings, LLC; Coastal Waste & Recycling of Broward County, LLC dba Thoroughbred Waste Services dba Ideal Site Services; Coastal Waste & Recycling of Martin County, LLC; Coastal Waste & Recycling of Palm Beach County, LLC dba Aquarius Recycling; Coastal Waste & Recycling Holdco, LLC; Coastal Waste & Recycling of Miami-Dade County, LLC; Coastal Waste & Recycling of Florida, Inc.; Sunshine Recycling Services of SW FL LLC; Coastal Waste & Recycling of SW Florida, LLC; Eastern Waste Systems, Inc.; Coastal Waste & Recycling of Georgia, LLC; Coastal Waste & Recycling of Central Florida, LLC.

See Attached...

CERTIFICATE HOLDER PROOF OF INSURANCE XXXXXXXXXXXXXXXXXXXX XXXXXXXX XX XXXXX	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
--	--

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AGENCY CUSTOMER ID: COAWAST-01

LOC #: _____



ADDITIONAL REMARKS SCHEDULE

Page 1 of 1

AGENCY HUB International Midwest Limited		NAMED INSURED Coastal Waste & Recycling, Inc. (Named Insureds are continued below) 1840 NW 33rd Street Pompano Beach FL 33064
POLICY NUMBER		
CARRIER	NAIC CODE	EFFECTIVE DATE:

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
 FORM NUMBER: 25 FORM TITLE: CERTIFICATE OF LIABILITY INSURANCE

Vehicles are included on attachment.

State of Florida

Department of State

I certify from the records of this office that COASTAL WASTE & RECYCLING OF CENTRAL FLORIDA, LLC is a Delaware limited liability company authorized to transact business in the State of Florida, qualified on September 14, 2021.

The document number of this limited liability company is M21000012110.

I further certify that said limited liability company has paid all fees due this office through December 31, 2023, that its most recent annual report was filed on April 7, 2023, and that its status is active.

I further certify that said limited liability company has not filed a Certificate of Withdrawal.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Twenty-ninth day of June,
2023*



A handwritten signature in black ink, appearing to be "L. B. J.", written over a horizontal line.

Secretary of State

Tracking Number: 5099590842CU

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>

Official Proposal Form

Official Proposal Form for Solicitation of Proposals for Waste & Recycling Pick Up Services

Name of Proposer: Coastal Waste & Recycling, Inc.

In accordance with the solicitation of proposals issued by the Meadow Pointe I-IV CDDs the undersigned proposes to provide all work necessary to perform the scope of services as described in the SFP Package and any addenda.

Proposer submits that it can perform the work described above for each CDD at the following price:

Year 1: \$ 14.92 per home/month.

Year 4: \$ 17.27 per home/month.

Year 2: \$ 15.66 per home/month.

Year 5: \$ 18.14 per home/month.

Year 3: \$ 16.45 per home/month.

Proposer, thoroughly reviewed all components of the SFP Package and has a thorough understanding of the work required and all laws, regulations and other factors affecting performance of the work, hereby proposes and agrees, if Proposer's proposal is accepted, to enter into the Proposed Agreement with each CDD.

Name of Authorized Signatory of Proposer: Matthew Brown

Title of Authorized Signatory of Proposer: Director of Business Operations

Signature of Authorized Signatory of Proposer: 

Additional Services & Information

-
- a. **Services Provided** - Coastal Waste & Recycling will provide the following services:
 - i. 96G 2x/wk curbside pickup
 - ii. 64G 1x/wk curbside pickup

 - b. **Additional Services Provided**
 - i. Trash and Recycling carts will be provided by Coastal Waste & Recycling.
 - . Coastal Waste & Recycling are required to pick up all waste that is not prohibited from households that has been placed at the curbside. Non-containerized waste or yard waste shall not be collected by Coastal Waste & Recycling. However, during high volume periods such as Christmas, Coastal Waste & Recycling agrees to collect non-containerized materials. Homeowners can arrange to have items outside containers picked up by calling the office 24 hours before scheduled service.
 - ii. In order to offer the most efficient and effective service Coastal Waste will be servicing the containers with new ASL (side load) trucks

 - c. **Additional Services Provided**
 - i. Additional carts may be provided at an additional cost of \$5/month
 - ii. Bulk Pickup- bulk pickup services will be provided on an bi-weekly basis at an additional \$2/month per month per unit
 - . If Bulk option is not chosen, bulk pick up charges begin at \$50 for 2 yards and will be paid for by the homeowner.
 - iii. 2 20y Roll-Off Container provided to each CDD 2x/year complimentary. Spring cleanup and following Christmas.
 - . Preferred Roll-Off Pricing for Meadow Pointe CDD residents.

 - d. Each community center will be provided 4 carts complimentary.

8Biii.

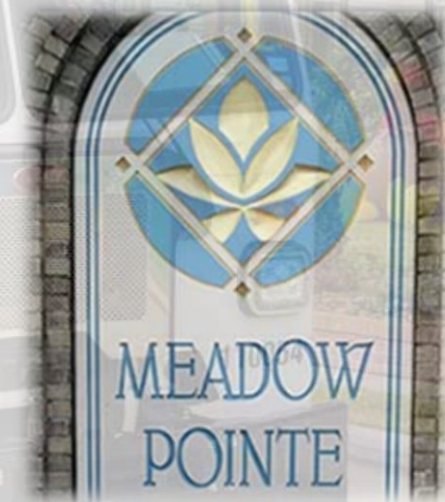


WASTE CONNECTIONS
Connect with the Future®

Solicitation for Proposals

**Waste and Recycling Pick Up Services
for Meadow Pointe I, II, III, and IV CDDs**

Due June 30, 2023 @ 11:00 AM



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June 26, 2023

David Wenck, the Meadow Pointe CDD District Manager
Meadow Pointe Community Development District
Infrmark
2654 Cypress Ridge Blvd, Suite 101
Wesley Chapel, FL 33544

Mr. Wenck:

Waste Connections of Florida, Inc (WCI) is pleased to submit our proposal for *Solicitation for Proposals for Waste and Recycling Pick Up Services for Meadow Pointe I, II, III, and IV CDDs.*

WCI is part of Waste Connections, Inc.'s, multi-regional, integrated solid waste and recycling company providing collection, transfer, landfill disposal, and recycling services for commercial, industrial, and residential customers in the United States and Canada. Waste Connections, Inc. is the third largest solid waste company in North America.

Our company enjoys a firm position in the State of Florida. Our company's performance is strong in all major Florida markets – Orlando, Fort Myers, Naples, Tampa, Miami-Dade County, and Broward County. We have fifteen (15) collection operations, fourteen (14) transfer stations, and three (3) landfills which includes the strategic asset known as our JED landfill, located in St. Cloud, FL. The JED landfill has 50 + years of capacity. Waste Connections of Florida is ranked number three (No. 3) in market share and number two (No. 2) in disposal capacity.

WCI's operations are conducted in a manner that is compatible with protecting the environment and conserving natural resources. If selected by Meadow Pointe, WCI will carry out the agreed upon service requirements in an efficient and environmentally sensitive manner. The information that is provided in this submittal is both accurate and factual. All representations made regarding WCI's willingness to provide the required processing services, as well as, our concurrence with the business agreement are accurate.

WCI looks forward to Meadow Pointe's favorable consideration of this submittal. Please do not hesitate in contacting Ian Boyle, Government Affairs Manager, (813)352-9156, if you have any questions.

Respectfully Submitted,

Shawn Plunkett
District Manager
Waste Connections of Florida, Inc

**Official Proposal Form for
Solicitation of Proposals for Waste & Recycling Pick Up Services**

Name of Proposer: Waste Connections of Florida, Inc.

In accordance with the solicitation of proposals issued by the Meadow Pointe I-IV CDDs the undersigned proposes to provide all work necessary to perform the scope of services as described in the SFP Package and any addenda.

Proposer submits that it can perform the work described above for each CDD at the following price:

Year 1: \$ N/A per home/month.

See Following Pages for Alternative Proposal

Year 2: \$ N/A per home/month.

Year 3: \$ N/A per home/month.

Proposer, thoroughly reviewed all components of the SFP Package and has a thorough understanding of the work required and all laws, regulations and other factors affecting performance of the work, hereby proposes and agrees, if Proposer's proposal is accepted, to enter into the Proposed Agreement with each CDD.

Name of Authorized Signatory of Proposer: Shawn Plunkett

Title of Authorized Signatory of Proposer: District Manager

Signature of Authorized Signatory of Proposer: 

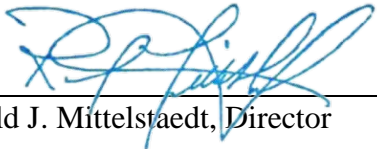
**UNANIMOUS WRITTEN CONSENT
OF THE SOLE DIRECTOR OF
WASTE CONNECTIONS OF FLORIDA, INC.**

The undersigned, being the sole director of Waste Connections of Florida, Inc., a Delaware corporation (the “Company”), hereby consents to the following actions and adopts the following resolution pursuant to the Bylaws of this corporation:

BE IT RESOLVED that Shawn Plunkett\ District Manager of the Company, be, and he hereby is, authorized to sign and submit the Company’s proposals, and execute by and on behalf of the Company any and all agreements, instruments, documents or papers, as he may deem reasonably appropriate or necessary, pertaining to the Request for Proposal to provide Waste and Recycling Pick up Services for Meadow Pointe I, II, III, and IV Community Development Districts, Pasco County, Florida, as well as any contract documents that may result from the submission of this proposal, and that any such action taken to date involving the above proposal is hereby ratified and approved

IN WITNESS WHEREOF, the undersigned sole director of Waste Connections of Florida, Inc. has duly executed this Written Consent in The Woodlands, Texas on the date set forth opposite his name.

Dated: June 20, 2023



Ronald J. Mittelstaedt, Director



Alternative Proposal for Meadow Pointe I, II, III, and IV CDDs

Waste Connections of Florida, Inc. would like to submit the following proposal for service:

SERVICE

- ◆ *Five (5) year base Term starting October 1, 2023*
- ◆ *One three (3) year extension*
- ◆ *Meadow Pointe shall be serviced by side-load automated trucks.*
- ◆ *2x/week for Trash*
- ◆ *1x/week for Recycling*
- ◆ *1x/week for Yard Waste*
- ◆ *Each single-family home in all four (4) Meadow Pointe's would receive one (1) 95-gallon cart for Trash*
- ◆ *Each single-family home in all four (4) Meadow Pointe's would receive one (1) 65-gallon cart for Recycling*
- ◆ *Residents would be allowed up to three (3) bulk pick-ups per year. Residents must call to schedule individually. Does not include appliances*



COST

- ◆ *\$19.54/month/home for service*
- ◆ *\$10.00/month/home for both carts*
- ◆ *Rate adjustment annually on the anniversary date via the Consumer Price Index – Garbage and trash collection*

Alternative Proposal for Meadow Pointe I, II, III, and IV CDDs



TRANSITION PLAN

Waste Connections (WCI) is the incumbent vendor in Meadow Pointe, as such all routes are in place to adequately service residential customers.

Upon award, WCI staff will meet with Meadow Pointe representatives to present a timeline for the delivery of vendor supplied carts. Please note all carts will be delivered by October 1.

At the start of the contract, WCI will use rear load trucks to start. Over time side load trucks will be swapped in as they are delivered to our Pasco East yard.

HOW WILL CUSTOMER SERVICE BE HANDLED

Waste Connections (WCI) customer service for Meadow Pointe shall be located in our regional offices in Dade City and New Port Richey. The hours of operation for the Dade City and New Port Richey offices are 8:00 am to 5:00 pm, Monday through Friday.

The role of the staff in WCI's Pasco office is to operate as a communication link between WCI's Operation Department and the City of Meadow Pointe. Our staff is responsible for receiving inbound calls, sending outbound calls, data input of customer information and various levels of reporting.

WCI believes strongly in one-on-one customer relations. Our personalized service and advanced tracking systems provides residential and commercial customers prompt service and support, courteously and professionally. Any issue is handled by a live person.

In recent years, WCI made capital investments in our phone system to ensure customers can always talk to a WCI representative. Every WCI account is stored, managed and routed via an advanced computer program called TRUX. Every WCI staff member is trained on the TRUX* system so issues can be resolved in an efficient manner.

**TRUX is capable of managing from a few trucks to a global fleet. In addition, TRUX can manage single-site operations to multi-national corporations. WCI managers across North America rely on comprehensive waste management software from TRUX Route Management Systems Inc. WCI utilizes TRUX fully integrated components for billing and accounts receivable, routing and dispatch with mapping interface.*



Alternative Proposal for Meadow Pointe I, II, III, and IV CDDs

The system is capable of producing routing information, container tracking, billing and receivable requirements and mapping assistance for dispatch operators. In addition, TRUX generates reports that are used for analysis.

Information gathered from municipal contracts, customer service agreements and all commercial accounts are used as the source of data that is input into the TRUX software management system.

WCI staff are trained to accomplish the following responsibilities.

- Log all service requests for Commercial Customer's through our Commercial Management System.
- Any issues can be quickly communicated to supervisors and dispatch to ensure a timely response when necessary.
- Handle all pricing needs and will be updated as needed on any pricing adjustments.
- Service Confirmation Procedures
- Procedures to ensure completion of service are conducted utilizing reports through TRUX. Information is inputted by WCI staff with a tracking mechanism that is activated by the completion date. Reports are run daily and weekly for Managers and Supervisors to review, which ensures that all service requests have been completed within an acceptable time frame.

Complaint Calls

All complaint calls are logged in the proper data tracking system by Customer Service and electronically forwarded to the proper department to rectify within 24 hours. Follow-up communication is made to assure the customer's complaint has been resolved and that the customer is completely satisfied. Customer Service will involve the management team if necessary for issues that would be problematic.

Weekly and Monthly Meetings

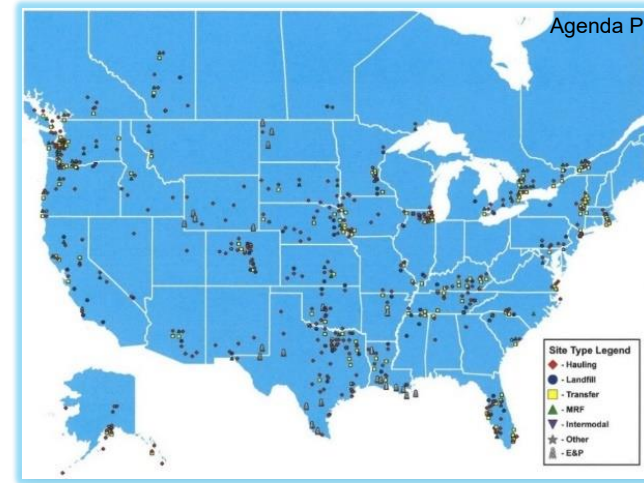
Weekly and monthly meetings are held between Management and WCI staff to communicate changes, opportunities and internal departmental requests to improve productivity and to ensure all customers are receiving current and accurate information.

ABOUT WASTE CONNECTIONS

OUR HISTORY

From our founding in 1997, Waste Connections has grown from operating in two states into an international, premier provider for waste management services. We have continued to expand across North America to provide more communities with service excellence, making Waste Connection the third largest waste management company in the U.S. With two and a half decades of experience providing services to millions of customers internationally, we have grown to be able to haul, process and recycle waste in 43 states and six Canadian provinces.

Waste Connections cares about the communities we serve; these are communities in which we live and serve, according to our philosophy. We understand the importance of protecting these communities by protecting the environment for the future. Solid waste management is a local business managed by professionals from the community, for the community.



Our Culture and Servant Leadership

The constant growth of Waste Connections is in no small part due to the culture we have fostered across the company. We aspire to be a different breed to our competitors, providing a higher quality service with greater integration with the communities we serve.

Waste Connections differs from other companies by following a “Servant Leadership” doctrine. This business model places employees, who we see as our most valuable asset at the top of the pyramid and focuses on how we can better help them. This business model requires constant hard work but brings great rewards. By constantly evaluating whether management is acting in their employees’ best interests, catering to their needs and aiding them in their professional development allows us to keep retention rates high. In turn, by investing in our employees and providing increasingly high levels of training, we can provide our customers with a reliable, professional service.



PASCO COUNTY OFFICE

The name of the company has changed but the length of time providing services has been well over 20 years in the State of Florida.

- Allied Waste Industries, Inc., acquired the assets of BFI, Inc in 1994.
- Waste Services of FL acquired the assets of Allied Waste Industries, Inc., northern and central Florida operations in 2003.
- In 2010, a merger agreement between Waste Services and IESI-BFC Ltd. (“IESI-BFC”), which provided for IESI-BFC to acquire Waste Services was ratified and closed.
- In 2011, our company had a name change to Progressive Waste Solutions covering all areas of business in North America.
- In 2012, Progressive Waste Solutions acquired the assets of Choice Environmental Services in Florida. In addition to expanding our presence in Florida, the acquisition of Choice grew our municipal partnerships by twenty-nine (29) new contracts. In total, WCI now services 54 municipalities across Florida.

- On June 1, 2016, Progressive Waste Solutions merged into Waste Connections, Ltd.
- On June 21, 2018, Waste Connections changed the name of the company to Waste Connections of Florida with the State of Florida.

Our company has always had operations in Pasco County in line with our same timeline in for the State of Florida.

Waste Connections’ truck/fleet facility and customer service office location that will service Meadow Pointe is as follows.

**20719 US Hwy 301
Dade City, FL 33523**

**56 employees in
Pasco East office**

Additional Yard/Office that will provide back-up support:

**6800 Osteen Road
New Port Richey, FL 34653**

**129 employees in
Pasco West office**



PASCO COUNTY STAFF

DISTRICT MANAGER: Shawn Plunkett was recently promoted to District Manager. He has worked with Waste Connections for over five (5) years. Prior to his current role, Shawn was the Operations Supervisor for the Orlando District where he oversaw a large fleet of drivers, including staffing, scheduling and customer relations in the commercial fleet. Shawn has been in the trucking industry his entire career, over 25 years. He has worked for UPS, Fed Ex and Central Transport. He started in dispatch and held multiple positions, learning all aspects of the business, achieving promotions to Terminal Manager with all previous companies.

DISTRICT CONTROLLER: Kyle Sprehe graduated Lenior-Rhyne College in 2002 and the University of South Florida in 2009 with a Bachelor of Science degree in Accounting. Kyle worked in the banking industry prior to four (4) years with PricewaterhouseCoopers. Kyle began work for Progressive Waste in 2014. He was promoted to District Controller in 2015 overseeing Waste Connection's two (2) Pasco offices and yards. In 2018, he was promoted to District Controller in Tampa, which is Waste Connections largest operation in the Gulf Region.

SITE MANAGER for PASCO WEST: Nick Chieco is the Site Manager and has been employed with WCI (formally Progressive) for close to 30 years. Nick oversees all aspects of the operations for solid waste and recycling

collections. His responsibilities include safety, productivity, routing, scheduling of routes, dispatch and customer satisfaction. Mr. Chieco

supervises two (2) Route Supervisors and one (1) Dispatcher. They all work closely together to ensure daily operations are completed safely and in a timely manner

SITE MANAGER - EAST PASCO: Fabian Santiago has been the Site Manager for the Pasco/Hernando East office and since 2017. He has been with the company since 2006. With the help of a route supervisor and dispatcher, Fabian ensures trash & recycling are collected daily in a timely and safe manner. Daily duties include routing, scheduling, productivity, baler operations, and the safety of our team.

DIRECTOR OF MUNICIPAL BUSINESS DEVELOPMENT AND GOVERNMENTAL AFFAIRS: Kurt Salac is responsible for overseeing all municipal contracts for Waste Connections in the State of Florida. In addition, Kurt provides strategic guidance, resources, and support for field operations. He has over sixteen (16) years of waste industry experience including field operations and support functions. He is experienced in all facets of business operations and specializes in operations management, as well as environment, safety, and health. His education background includes a Master of Science Degree at Carnegie Mellon University.

Mr. Salac has extensive experience managing the municipal budget process with past experience as the Budget Director for the City of Pittsburgh, PA where he directed the planning, preparation and

development of a \$400 million operating, capital and community development budget.

Territory Sales Manager for Pasco / Hernando Counties: Diane McElvenny is the Territory Sales Manager and has been employed with WCI (formally Progressive) for ten years. Diane oversees Pasco and Hernando Counties with new business to include HOA / Residential communities (Bulk accounts), commercial, and roll off services and maintains a close relationship with her customers. Diane works closely with her Operations team to ensure safety and customer satisfaction. She has been in the waste industry for over 25 years with multiple titles as well as an understanding of all aspects of the industry.

GOVERNMENT AFFAIRS MANAGER: Ian Boyle has worked various jobs in government and marketing. After receiving his Masters Degree from the University of Massachusetts at Amherst, he began his career working for the Michigan State Senate in 1995 as a Labor and Transportation Policy Analyst. He worked in government policy and relations for five (5) years between the States of Michigan and the City of New York. For the last twelve (12) years, Mr. Boyle worked in advertising and marketing in New York, NY; Bridgeport, CT, Albuquerque, NM and Tampa, FL. An opportunity with the Tampa Bay Lightning brought him to the Tampa Bay market.

Mr. Boyle's role with WCI is to maintain and develop relationships with municipalities in the Gulf Region. In addition, he assists in the marketing strategy of the company on a regional and local level.





CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY)
07/26/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Aon Risk Services Southwest, Inc. Houston TX Office 5555 San Felipe Suite 1500 Houston TX 77056 USA	CONTACT NAME: PHONE (A/C. No. Ext): (866) 283-7122 FAX (A/C. No.): (800) 363-0105		
	E-MAIL ADDRESS:		
INSURED Waste Connections of Florida, Inc. 3 Waterway Square Place, Suite 110 The Woodlands TX 77380 USA	INSURER(S) AFFORDING COVERAGE		NAIC #
	INSURER A: ACE American Insurance Company		22667
	INSURER B: Indemnity Insurance Co of North America		43575
	INSURER C: ACE Fire Underwriters Insurance Co.		20702
	INSURER D:		
	INSURER E:		
INSURER F:			

COVERAGES **CERTIFICATE NUMBER:** 570072405379 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. Limits shown are as requested

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			HDOG71094777	08/01/2018	08/01/2019	EACH OCCURRENCE	\$1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	\$100,000
							MED EXP (Any one person)	Excluded
							PERSONAL & ADV INJURY	\$1,000,000
							GENERAL AGGREGATE	\$5,000,000
							PRODUCTS - COMP/OP AGG	\$2,000,000
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY			ISA H25159159	08/01/2018	08/01/2019	COMBINED SINGLE LIMIT (Ea accident)	\$5,000,000
							BODILY INJURY (Per person)	
							BODILY INJURY (Per accident)	
							PROPERTY DAMAGE (Per accident)	
	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION						EACH OCCURRENCE	
							AGGREGATE	
B	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR / PARTNER / EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N		WLCRC65226303	08/01/2018	08/01/2019	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER	
C		N	N/A	AOS SCFC65431622	08/01/2018	08/01/2019	E.L. EACH ACCIDENT	\$1,500,000
				WI			E.L. DISEASE-EA EMPLOYEE	\$1,500,000
							E.L. DISEASE-POLICY LIMIT	\$1,500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Evidence of Insurance.

CERTIFICATE HOLDER Waste Connections of Florida 3 Waterway Square Place, Suite 110 The Woodlands TX 77380 USA	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE

Holder Identifier : DO NOT MAIL

Certificate No : 570072405379



Permit No. 20




MUNICIPAL SOLID WASTE COLLECTION PERMIT

THIS PERMIT ENTITLES WASTE CONNECTIONS OF FLORIDA TO OPERATE A REFUSE COLLECTION BUSINESS IN THE UNINCORPORATED AREAS OF PASCO COUNTY, FROM JANUARY 1, 2019 THROUGH DECEMBER 31, 2028, PROVIDED THE FOLLOWING STIPULATIONS ARE ADHERED TO:

1. LICENSEE SHALL CHANGE THE DESIGNATED DISPOSAL SITE, IF NECESSARY, TO MEET THE REQUIREMENTS OF ANY SUBSEQUENT FLOW CONTROL ORDINANCE OR SPECIAL ACT ENACTED FOR PASCO COUNTY.
2. LICENSEE SHALL PROVIDE THEIR CUSTOMERS AND PASCO COUNTY WITH DETAILED INFORMATION PROVIDING JUSTIFICATION FOR ANY COLLECTION CHARGE INCREASES.
3. LICENSEE SHALL ABIDE BY ADDITIONAL CONDITIONS, IF ANY, AS STATED IN THE ATTACHED BOARD OF COUNTY COMMISSIONS APPROVED MEMORANDUM.
4. THIS LICENSE SHALL BE SUBJECT TO ANY MODIFICATIONS OF THE LICENSURE REQUIREMENTS AS APPROVED BY THE BOARD OF COUNTY COMMISSIONERS FROM TIME TO TIME.
DATED THIS 31st OF DECEMBER, 2018.

PC000015100



 PUBLIC/INFRASTRUCTURE
 ADMINISTRATION AND
 SUPPORT SERVICES
 PASCO COUNTY, FLORIDA
 JUSTIN GRANT, PUBLIC
 INFRASTRUCTURE
 ADMINISTRATION AND
 SUPPORT SERVICES INTERIM
 DIRECTOR

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

Go to www.irs.gov/FormW9 for instructions and the latest information.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
Waste Connections of Florida, Inc

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

Individual/sole proprietor or single-member LLC

C Corporation

S Corporation

Partnership

Trust/estate

Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

Other (see instructions) ▶ _____

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) _____

Exemption from FATCA reporting code (if any) _____

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
3 Waterway Square PL, Ste 110

6 City, state, and ZIP code
The Woodlands, TX 77380

7 List account number(s) here (optional)

Requester's name and address (optional)

Print or type. See Specific Instructions on page 3.

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

			-					
--	--	--	---	--	--	--	--	--

or

Employer identification number

2	0	-	0	4	3	5	9	4	0
---	---	---	---	---	---	---	---	---	---

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person ▶ 

Date ▶ **5/18/23**

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

State of Florida

Department of State

I certify from the records of this office that WASTE CONNECTIONS OF FLORIDA, INC. is a Delaware corporation authorized to transact business in the State of Florida, qualified on December 11, 2003.


The document number of this corporation is F03000006157.

I further certify that said corporation has paid all fees due this office through December 31, 2023, that its most recent annual report/uniform business report was filed on January 18, 2023, and that its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Twentieth day of March, 2023*




Secretary of State

Tracking Number: 7092653635CU

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>



[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Search by Entity Name](#) /

Detail by Entity Name

Foreign Profit Corporation

WASTE CONNECTIONS OF FLORIDA, INC.

Filing Information

Document Number	F03000006157
FEI/EIN Number	20-0435940
Date Filed	12/11/2003
State	DE
Status	ACTIVE
Last Event	NAME CHANGE AMENDMENT
Event Date Filed	06/21/2018
Event Effective Date	NONE

Principal Address

3 waterway square pl ste 110
the woodlands, TX 77380

Changed: 06/30/2016

Mailing Address

3 waterway square pl ste 110
the woodlands, TX 77380

Changed: 06/30/2016

Registered Agent Name & Address

CORPORATION SERVICE COMPANY
1201 HAYS STREET
TALLAHASSEE, FL 32301

Name Changed: 06/30/2016

Address Changed: 06/30/2016

Officer/Director Detail

Name & Address

Title Director

Mittelstaedt, Ronald
 3 waterway square pl ste 110
 the woodlands, TX 77380

Title CFO

Whitney, Mary Anne F.
 3 waterway square pl ste 110
 the woodlands, TX 77380

Title President

Mittelstaedt, Ronald
 3 waterway square pl ste 110
 the woodlands, TX 77380

Title Executive Vice President, Secretary

Shea, Patrick J.
 3 waterway square pl ste 110
 the woodlands, TX 77380

Title COO

CHAMBLISS, DARRELL
 3 waterway square pl ste 110
 the woodlands, TX 77380

Annual Reports

Report Year	Filed Date
2022	01/25/2022
2023	01/18/2023
2023	04/28/2023

Document Images

04/28/2023 -- AMENDED ANNUAL REPORT	View image in PDF format
01/18/2023 -- ANNUAL REPORT	View image in PDF format
01/25/2022 -- ANNUAL REPORT	View image in PDF format
01/15/2021 -- ANNUAL REPORT	View image in PDF format
01/30/2020 -- ANNUAL REPORT	View image in PDF format
02/20/2019 -- AMENDED ANNUAL REPORT	View image in PDF format
02/14/2019 -- ANNUAL REPORT	View image in PDF format
06/21/2018 -- Name Change	View image in PDF format
01/16/2018 -- ANNUAL REPORT	View image in PDF format
12/22/2017 -- Merger	View image in PDF format
12/22/2017 -- Merger	View image in PDF format
12/22/2017 -- Merger	View image in PDF format
03/13/2017 -- ANNUAL REPORT	View image in PDF format
07/11/2016 -- AMENDED ANNUAL REPORT	View image in PDF format

06/30/2016 -- Reg. Agent Change	View image in PDF format
04/27/2016 -- ANNUAL REPORT	View image in PDF format
04/28/2015 -- ANNUAL REPORT	View image in PDF format
03/18/2014 -- ANNUAL REPORT	View image in PDF format
09/09/2013 -- Merger	View image in PDF format
09/05/2013 -- AMENDED ANNUAL REPORT	View image in PDF format
06/04/2013 -- Name Change	View image in PDF format
04/01/2013 -- ANNUAL REPORT	View image in PDF format
03/26/2012 -- ANNUAL REPORT	View image in PDF format
03/24/2011 -- ANNUAL REPORT	View image in PDF format
03/08/2010 -- ANNUAL REPORT	View image in PDF format
04/06/2009 -- ANNUAL REPORT	View image in PDF format
04/22/2008 -- ANNUAL REPORT	View image in PDF format
12/19/2007 -- Merger	View image in PDF format
12/19/2007 -- Merger	View image in PDF format
11/06/2007 -- ANNUAL REPORT	View image in PDF format
03/05/2007 -- ANNUAL REPORT	View image in PDF format
04/13/2006 -- ANNUAL REPORT	View image in PDF format
05/03/2005 -- ANNUAL REPORT	View image in PDF format
04/21/2004 -- ANNUAL REPORT	View image in PDF format
12/11/2003 -- Foreign Profit	View image in PDF format

REFERENCES

*Per the Solicitation for Proposals "Submittal Requirements."
Contractor References are as follows:*

1) Meadow Pointe CDD I, II, II & IV

From the opening of Meadow Pointe in 1995, Waste Connections and its previous named companies have serviced this community.

2) Timber Greens

Rick Dingus
(727)372-8633
TGSandy@tampabayrr.com

Been servicing Timber Greens since 2013. 663 homes

5) The Ridge at Wiregrass

Hope Kline
(813)591-1847
hkline@kwpmc.com

Been servicing The Ridge since 2016. 562 homes

6) Winding Ridge

James Smith
(813)773-7731
jsmith@grsmgt.com

Been servicing Winding Ridge since 2021. 274 homes - 575 when completed.

5) Lake Bernadette

Denise Schek
(813)936-4117
dschek@greenacre.com

Been servicing Lake Bernadette 2013. 957 homes.

6) Connerton Community Association

Tasha McAlister
(813)600-1100
connertonmgr@greenacreproperties.com

Been servicing Connerton since 2013. 1,300 homes

What We Believe

ADDITIONAL INFORMATION - OUR OPERATING VALUES

In order to continue providing the best solid waste management service possible, we have created five operating values by which we aim to operate. We have consistently demonstrated that, if we continue to follow these values, our business will continue to grow to become the best choice for waste management service in the U.S.

- ◆ **Safety** - At Waste Connections, safety is more than a priority, it is our 1st operating value. For 25 years, we have strived to be the safest and most effective waste management company in the U.S. To achieve this, Waste Connections has built a unique working culture, combining strong communications between our employees and management alongside technological advancements to make our workplace as safe as possible.
- ◆ **Integrity** - Waste Connections second operating value is integrity. As one of the leaders of the waste management sector, we take our role very seriously. It is our aim to ensure that we keep our promises, whether that be to customers, employees or stockholders. To achieve this, we employ a growth mindset and constantly review and set further targets to ensure that resources are allocated intelligently, ensuring work is completed right the first time, every time.

- ◆ **Customer service** - At Waste Connections, we are proud to serve our customers. Over our 25-year history, we have amassed over 9 million customers ranging from municipalities, industrial and commercial clients, all the way down to individual residents. Our goal is to give nothing less than the best waste management solutions, no matter the customer's size.

- ◆ **The Best Place to Work** - We are committed to being a great place to work; thanks to our servant leadership model, we have seen constant improvements with employee satisfaction. We have learned through experience in the waste management sector that employee satisfaction is essential to delivering a professional and courteous service. Our latest survey of employees showed an average rating of 4.24/5. It is not a coincidence that over 25 years we have grown from serving just two states to the third largest waste management provider in the U.S.

- ◆ **Premier Waste Management Service in North America** - Waste Connections goal is clear: we want to continue to grow to be the premier waste management service in the U.S. and Canada. To achieve this, we have set key targets regarding environmental sustainability, disciplined growth and above all else safety. Our efforts, combined with the skills of our qualified drivers, have put us well on the way to achieving this goal.



Waste Connections of Florida, Inc. (“Contractor”) offers the following items to be incorporated in a contract and as exceptions to the Solicitation for Proposals for Waste and Recycling Pick Up Services for Meadow Pointe I, II, III and IV CDDS (“RFP”) issued by Pasco County, Florida (the “County”). These items identify areas of concern and remain negotiable.

EXCEPTIONS TO RFP

- Contractor takes exception and seeks mutually agreeable revisions to the defense, indemnity and hold harmless provisions. Contractor seeks to clarify that its defense, indemnity and hold harmless obligations do not apply to the extent an incident is caused by the County or other third party not under Contractor’s direction or control.
- Contractor takes exception to provisions in the RFP permitting the County to terminate without cause.
- In addition to the terms set forth in the RFP, Contractor seeks inclusion of the following provisions in the contract between the County and Contractor:
 1. To properly service Meadow Pointe I, II, III and IV CDDS per the proposal submitted for this solicitation, all CDDS must be a part of the final contract.
 2. The County hereby grants the exclusive right and privilege to Contractor to perform all of the services set forth in this Agreement. The County may, in its sole discretion, enforce the exclusivity provisions of the Agreement against third-party violators, taking into account the cost of doing so and other factors. Contractor may independently enforce the exclusivity provisions of the Agreement against third-party violators, including, but not limited to, seeking injunctive relief and/or damages, and the County shall use good-faith efforts to cooperate in such enforcement actions brought by Contractor.
 3. Notwithstanding anything herein to the contrary: (a) Contractor shall have no obligation to collect any material which is or contains, or which Contractor reasonably believes to be or contain, radioactive, volatile, corrosive, highly flammable, explosive, biomedical, infectious, biohazardous, toxic or hazardous material as defined by applicable federal, state or local laws or regulations (“Excluded Waste”); (b) if Contractor finds what reasonably appears to be discarded Excluded Waste, Contractor shall promptly notify the County and the producer of the Excluded Waste, if the producer can be readily identified; and (c) title to and liability for any Excluded Waste shall remain with the producer of the Excluded Waste, even if Contractor inadvertently collects or disposes of such Excluded Waste.
 4. Customers must comply with any description of and/or procedures with respect to removal of contaminants or preparation of recyclable materials as reasonably provided by Contractor. If any customer fails to do so, Contractor may decline to collect such materials without being in breach of the Agreement. Contractor shall not be responsible for and has not made any representation regarding the ultimate recycling of such recyclable materials by any third party facilities.
 5. Notwithstanding anything herein to the contrary, in the event that a container becomes lost, unsightly, unsanitary, broken, or unserviceable because of the acts or omissions of a customer (excluding normal wear and tear), the customer will be charged for the resulting repairs or replacement and such amounts will be paid to Contractor upon demand.
 6. Any equipment furnished hereunder by Contractor shall remain the property of Contractor; however, customers shall have care, custody and control of the equipment while at the service locations. Customers shall use the equipment only for its proper and intended purpose. Customers shall not overload (by weight or volume), move, alter or install any devices on the equipment, and shall not manually or mechanically compact any materials inside the equipment, except inside compactor receiver boxes specially designed for such purpose, and shall not allow any third party to take any such actions. Customers shall pay additional charges each time that a container is overloaded (by weight or volume). Customers must provide unobstructed access to the equipment on the scheduled collection day. The word “equipment” as used in this Agreement shall mean all containers used for the storage of non-hazardous solid waste.
 7. Notwithstanding anything to the contrary, Contractor may pass through and customers shall pay to Contractor any documented increases in disposal fees, increases in Contractor's costs due to changes in local, state or federal rules, ordinances or regulations applicable to Contractor's operations or the services provided hereunder, and any increases in

and newly imposed taxes, fees or other governmental charges assessed against or passed through to Contractor (other than income or real property taxes).

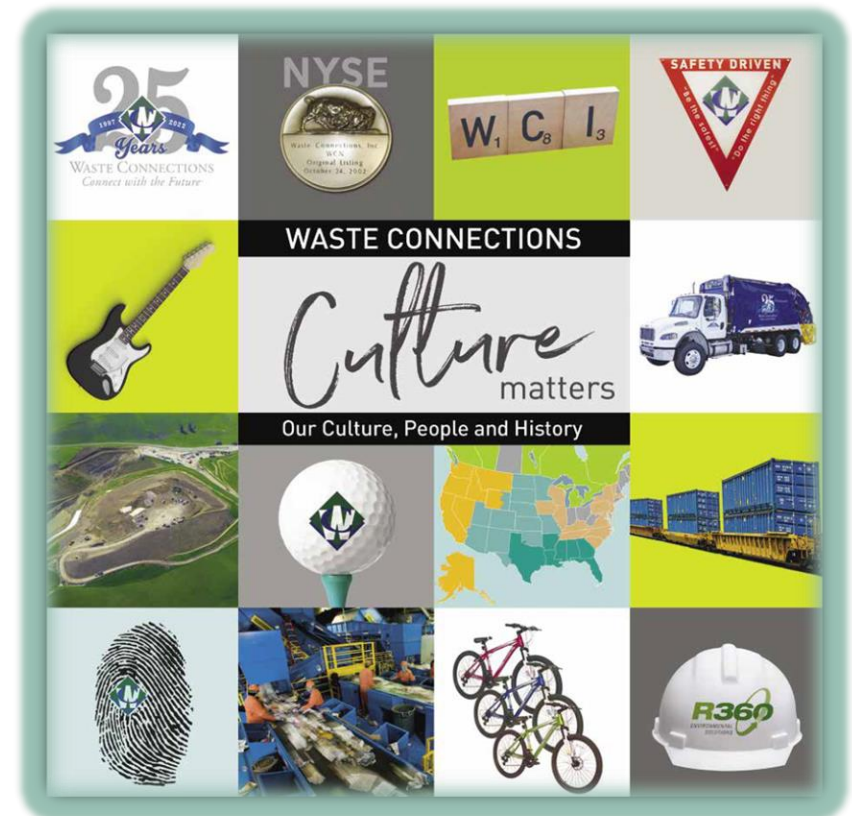
8. Except for the payment of amounts owed hereunder, neither party hereto shall be liable for its failure to perform or delay in its performance hereunder due to contingencies beyond its reasonable control including, but not limited to, strikes, riots, compliance with laws or governmental orders, epidemics, pandemics, inability to access a container, fires, inclement weather and acts of God, and such failure shall not constitute a breach under this Agreement.
9. If either party shall be in breach of any provision of this Agreement, the other party may suspend its performance hereunder until such breach has been cured or terminate this Agreement; provided, however, that no termination of this Agreement shall be effective until the non-breaching party has given written notice of such breach to the breaching party and the breaching party has failed to cure such breach within thirty (30) days after its receipt of such notice. Upon any such failure to cure, the non-breaching party may terminate this Agreement by giving the breaching party written notice of such termination, which shall become effective upon receipt of such notice.

Thank you for your consideration

We look forward to working with
Meadow Pointe CDDs



WASTE CONNECTIONS
Connect with the Future®



8Biii

8C

Meadow Pointe CDD
 Investment Analysis - General Fund
 (updated 06/14/2023)

Account Balances

Account Name	Maturity Date	Interest Rate	Account Balance	Comments / Notes
Checking Account - SouthState		0.00%	\$1,167,560	
Checking Account - Regions		0.00%	\$48,095	
Money Market Account - Truist		0.01%	\$28,860	
Money Market Account - Valley		4.50%	\$495,051	
Money Markey Account - BankUnited		4.50%	\$98,839	
Total Account Balances			\$1,838,404	

Cash Flow Analysis

Operating Accounts (Checking)	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23
Beginning Bank Balance	\$1,167,560	\$306,390	\$343,170	\$329,750	\$346,080	\$332,481	\$348,086
Cash Out -	(\$114,920)	(\$114,920)	(\$114,920)	(\$114,920)	(\$114,920)	(\$114,920)	(\$114,920)
Cash In - Assessment Receipts	\$1,250	\$0	\$0	\$0	\$0	\$400,000	\$900,000
Cash In -	\$2,500	\$1,700	\$1,500	\$1,250	\$1,321	\$525	\$250
Transfer from Money Market Account	\$0	\$150,000	\$100,000	\$130,000	\$100,000	\$0	\$0
Transfer to Money Market Account	(\$750,000)	\$0	\$0	\$0	\$0	(\$270,000)	(\$790,000)
Due to Debt Service Fund	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Ending Balance (1)	\$306,390	\$343,170	\$329,750	\$346,080	\$332,481	\$348,086	\$343,416

(1) - The target is to maintain a minimum balance of approximately \$344,760.

Investment Accounts	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23
Beginning Bank Balance	\$622,749	\$1,372,749	\$1,222,749	\$1,122,749	\$992,749	\$892,749	\$1,162,749
Transfer from Checking	\$750,000	\$0	\$0	\$0	\$0	\$270,000	\$790,000
Transfer to Checking	\$0	(\$150,000)	(\$100,000)	(\$130,000)	(\$100,000)	\$0	\$0
Matured Investment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Invest Treasury Bill	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Ending Balance	\$1,372,749	\$1,222,749	\$1,122,749	\$992,749	\$892,749	\$1,162,749	\$1,952,749

Action Items

Item	Due Date	Assigned To	Notes
Recommendation		Ruben	My suggestion is to transfer \$700K to the BU MMA that will be earning 5.15%